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RoME Master in Economics by Luiss "Guido Carli" & Eief

Chair: Asset Pricing

# Conditional Risk Premia in The Consumption-CAPM

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## **Abstract**

In this paper, the results obtained by Lettau, Maggiori, and Weber (2014) in their seminal paper, *Conditional Risk Premia in the Currency Markets and Other Asset Classes*, are extended to the classical consumption capital asset pricing model. The quantity of risk estimated is higher conditional on low states of the world and the difference with the unconditional beta is able to capture an important dimension of risk. Indeed, including the downside risk increases the empirical performance of the model and reduce the pricing errors for currency, commodity, and equity portfolios. However, only the market factor is able to price the whole cross-section of returns.

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# 1 Introduction

The classical capital asset pricing model is based on the covariance between asset and market returns as the investor does not want to see the market crashing together with the particular asset. However, traditional risk factors as the market and consumption factors have been criticized recurrently in the asset pricing literature. Low predictive power and inability to estimate different assets classes are major drawbacks highlighted during several decades. Despite this, the research to reconcile the discount factors with assets return is still fervid and ongoing. The aim and importance of this agenda can be summarized with the words of Cochrane (2011)[6] in his speech at the American Finance Association: "What is the factor structure of time-varying expected returns? Expected returns vary overtime. How correlated is such variation across assets and asset classes? How can we best express that correlation as factor structure?... This empirical project has just begun,... but these are the vital questions."

Building on Ang, Chen and Xing (2006)[1], Lettau, Maggiori and Weber(2014)[13], hereafter LMW, showed that the conditional risk, the risk to be riskier in bad times, is able to reconcile the market factor with several asset classes and to price a cross-section of asset returns, thereby improving upon the existing asset specific models which have failed to price it accurately. Conditional risk concerns the downside periods that the investors face. The covariance with the chosen factor captures an important dimension of risk but, the asymmetry in normal and bad times can play a key role in the determination of the excess returns required by the market. The intuition is straightforward and with a long tradition in the literature (Markowitz 1959[17]). Assets that co-move in bad times are riskier given the high marginal utility of substitution present in downside periods. This generates an automatic question regarding the behavior of the consumption factor with the addition of conditional risk given the close connection between consumption growth and linear pricing models in the economic literature.

The aim of this article is to replicate the empirical framework developed by LMW[13] to test the ability of downside risk to reconcile the consumption factor with asset returns. The standard consumption capital asset pricing model of Lucas (1978)[14] and Breeden (1979)[2] is estimated with an additional factor to account for conditional risk. The estimation is carried with the LMW[13] methodology both in the estimation of the quantities and prices of risk and in the definition of the downside periods. In particular, the downside is identified in any period for which the factor is one standard deviation below its sample mean. This assumption is robust to several checks and allows to balance the need for variability and real risk that requires an high and low threshold respectively.

In order to test the model three main asset classes are considered. Firstly, a cross-section of currencies returns is considered to have comparable results to the original work of LMW[13] where this asset was particularly sensitive to the inclusion of downside periods due to the co-movements of the carry trade strategy with the market returns. Next, a broadly used measure of equity returns represented by the six Fama-French portfolios sorted on book-to-value and size is tested to have results comparable to different models. Lastly, estimation is carried for commodity returns given that also the so called basis trade has been proved to be sensitive to the conditional risk, Yang (2013)[21]. Furthermore, the consumption variable is constructed to be closer as possible to the micro-founded framework and is defined as the personal expenditure for non-durables and services. Standard assumption of i.i.d consumption growth time series is tested for robustness.

Results show a picture quite uniform. Conditional risk is unable to replicate the increase in performance of the capital asset pricing model (CAPM). In particular, against an average 40% decrease in pricing error for CAPM, the consumption-CAPM delivers a 10% decrease. However, minor heterogeneity across different asset classes and individual results are reported. The main conclusion regards the failure of the conditional risk to price the whole cross-section of test assets differently from the LMW[13] contribution. Indeed, while a positive and significant conditional price of risk (1.4) is present for the CAPM, the Consumption-CAPM delivers a non significant and close to zero estimate for it. The results are robust to various checks and, to have a more transparent comparison, standard results for the CAPM containing the no-arbitrage condition for market return are reported together with unrestricted estimation due to the absence of a restricted value for the unconditional price of risk for the Consumption-CAPM

To further investigate the performance of the model an out-of-the sample analysis is conducted. In particular, predicted Fama-French 5 industry portfolios' returns are compared against actual returns under different scenario including the recent Covid19 crisis. The results suggest that the conditional risk improvement for the performance of the standard linear pricing models is heterogeneous depending on the nature of the crisis.

The work is organized as follow. **Sec.2** illustrates the econometric framework for the estimation and the model performance evaluation. **Sec.3** contains information regarding data and their main descriptive. **Sec.4** reports results for each individual asset class. **Sec.5** reports results for the cross-section of asset returns with the addition of a principal component analysis. **sec.7** contains the result for the Covid crisis. **Sec.7** contains the robustness checks carried out. **Sec.8** summarizes the main conclusions.



## 2 Econometric framework

The simultaneous presence of unconditional and downside risk derives from the intuition that assets whose returns covary positively with risk factors are riskier but, a stronger covariance conditional on downside periods identifies an important difference in this riskiness. Indeed, the idea of downside risk is widespread and recurrent in the asset pricing literature. Classical examples using market return as risk factor are the concept of "semi-variance" by Markowitz (1959)[17] or Ang, Chen and Xing (2006)[1]. Regarding consumption based models, starting from the seminal works of Lucas (1978)[14] and Breeden (1979)[2] on the CCAPM, the idea of conditional risk-premia is even more pervasive as the standard assumptions on utility function deliver an higher marginal utility of intertemporal substitution when consumption is low. Examples of models incorporating this feature are Cochrane (1996)[4] and Lettau and Ludvigson (2001)[12]. Finally, contributions in the behavioral economics literature as Kahneman and Tversky's (1979)[20] have highlighted how loss aversion preferences are important in modeling investment decision.

The analysis is carried out through the econometric framework suggested by LMW[13]. The downside-risk factor pricing model with risk factor  $f_a$  specifies for  $N$  expected returns the following relation

$$E(r_i) = \beta_{i,a}\lambda_a + (\beta_{i,a}^- - \beta_{i,a})\lambda_a^-, \quad i = 1, \dots, N \quad (1)$$

$$\beta_{i,a}^- = \frac{Cov(r_i, f_a)}{Var(r_a)}$$

$$\beta_{i,a}^- = \frac{Cov(r_i, f_a | f_a < \delta)}{Var(r_a | f_a < \delta)}$$

$a$  = market excess return (m), consumption growth (c)

In particular,  $r_i$  is the log excess return of asset  $i$  over the risk-free rate,  $\beta_{i,a}$  and  $\beta_{i,a}^-$  are the unconditional and downside beta depending on  $\delta$ , the exogenous threshold defining the "downside" period,  $\lambda_a$  and  $\lambda_a^-$  are the unconditional and conditional price of risk. In this context,  $f_m = r_m$  is the market log excess return identifying the capital asset pricing model (CAPM) and the downside-risk capital asset pricing model (DR-CAPM) while,  $f_c = \Delta_c$  is the consumption growth identifying consumption-CAPM (CCAPM) and downside-risk consumption-CAPM (DR-CCAPM).

The model shrinks to the correspondent classical one-factor model if the covariance is symmetric in good and bad periods i.e.  $\beta_{i,a} = \beta_{i,a}^-$ , or the conditional market risk is zero, i.e.  $\lambda_a^- = 0$ . LMW [13] impose the restriction that the market return is exactly priced given standard assumption of no-

arbitrage on the market. However, the comparison between CCAPM and CAPM behaviors including the downside risk is more transparent if we check that result for CAPM are robust relaxing the no-arbitrage condition because in the case of CCAPM the unconditional price of risk does not have a predetermined restricted version. Therefore, during the analysis, restricted (R) and unrestricted (UR) models are reported. Following Cochrane (2009)[5], the price of risk for the restricted specifications of the CAPM is simply the expected market excess return given that the market is always perfectly correlated with itself. When the risk factor does not report a standard error in the estimation it means that it's not estimated but restricted.

$$\lambda_m = \mathbb{E}^T[r_m]$$

The model does not allow to have time-varying coefficients but incorporates the conditional risk with a multiple factor specification. Even if this restriction can undermine the performance of the model, the results are conservative because in short sample periods, contemporaneous presence of multiple factors and time-varying coefficients leads to few observations available in the downstate periods and low efficiency.

## 2.1 Modified Two-step Fama-MacBeth Regression

The estimation of the econometric model is implemented with a modified version of the standard Fama and MacBeth (1973)[10] procedure. Given  $N$  time-series of assets returns and a time-series for market return and consumption growth, in the first stage  $N \times 2$  time-series regressions deliver a  $\beta$  and a  $\beta^-$  for each asset (portfolio, single stocks, derivatives etc...),

$$r_{it} = a_i + \beta_i f_t + \epsilon_{it}, \quad \forall t \in T \tag{2}$$

$$r_{it} = a_i^- + \beta_i^- f_t + \epsilon_{it}^-, \quad \forall t : f_t \leq \delta \tag{3}$$

where  $f_t$  represents the factor used, market log excess return for the CAPM and consumption growth for the CCAPM. Specifically, this stage extend the classical approach estimating the time series regression only for the observations where the contemporaneous factor is below the defined threshold identifying the downside.

The second stage is based on a single cross-section regression with  $N$  observations

$$\mathbb{E}[r_i] = \hat{\beta}_{i,a} \lambda_a + (\hat{\beta}_{i,a}^- - \hat{\beta}_{i,a}) \lambda_a^- + \alpha_i \quad (4)$$

The regression takes as regressors the estimated quantity of risk  $\beta, \beta^-$  for each asset and find the price of risk  $\lambda^-$  and  $\lambda$  when the latter is not restricted in the CAPM case. However, these estimates do not take into account the possible correlation in the panel. Regarding auto-correlation, the assumption that asset returns time series are not highly correlated is not a major source of concern as the literature has proved (see Cochrane 2009 [5] chapter 12). Most harmful is the assumption about cross-sectional correlation in the panel. To avoid low estimates of the standard errors of our estimated prices of risk, the standard Fama-MacBeth (1973)[10] correction is implemented. In particular, the second-step cross-sectional regression is estimated at each sample period. Firstly, the estimated prices of risk  $\lambda, \lambda^-$  are computed as the average of the  $T$  cross-sectional regressions estimates.

$$\hat{\lambda} = \frac{1}{T} \sum_{t=1}^T \hat{\lambda}_t, \quad \hat{\lambda}^- = \frac{1}{T} \sum_{t=1}^T \hat{\lambda}_t^-$$

Next, the standard deviation of these estimates is used to generate the sampling errors. The intuition is to use the variation over time of our estimated  $\lambda$ s to deduce their possible variation across samples. Formally, the sampling errors become

$$\sigma(\hat{\lambda}) = \sqrt{\frac{1}{T^2} \sum_{t=1}^T (\hat{\lambda}_t - \hat{\lambda})^2}, \quad \sigma(\hat{\lambda}^-) = \sqrt{\frac{1}{T^2} \sum_{t=1}^T (\hat{\lambda}_t^- - \hat{\lambda}^-)^2}$$

which coincide, for  $T$  sufficiently big, directly with the standard errors of the means  $\hat{\lambda}$  and  $\hat{\lambda}^-$ . Lastly, in these steps we cannot internalize the fact that also the quantities of risk are estimated given that the standard Shanken (1992)[19] correction is not feasible due to a double time-series regression in the first stage. The specification is completed by the threshold  $\delta$  definition discussed in **Sec.3**.

## 2.2 Model performance evaluation

The estimated  $\beta$ -pricing models have to be validated with data. Therefore, their performance is assessed under different standard measures. A necessary but not sufficient condition for the success

of the model is that the resultant pricing errors are sufficiently small. Following LMW[13], the first indicator used is the root mean squared pricing errors (RMSPE). During the analysis the reported values come from monthly percentage errors defined as difference between actual and predicted data. Hence, a positive error has the interpretation of an under-prediction of the model.

$$RMSPE = \sqrt{\frac{1}{N} \sum_{i=1}^N \alpha_i^2}$$

Another useful information is delivered by the  $\chi^2$ -test that all the pricing errors are jointly zero. The test null hypothesis is that all errors are zero and therefore a p-value above 5% implies that the model is not rejected at 5% confidence level. While small differences in p-values are difficult to read due to possible sampling error, a much higher p-value is an indicator of the goodness of fit and performance of the model. The test statistic is constructed following Cochrane (2009)[5]. Defining with  $\alpha_t$  the vector of pricing errors estimated at each point in time of the second step multiple cross-sectional regression, two main variables are identified, the average pricing errors and the correspondent covariance.

$$\hat{\alpha} = \frac{1}{T} \sum_{t=1}^T \hat{\alpha}_t,$$

$$cov(\hat{\alpha}) = \frac{1}{T^2} \sum_{t=1}^T (\hat{\alpha}_t - \hat{\alpha})'(\hat{\alpha}_t - \hat{\alpha})$$

The test is implemented knowing the following result:

$$\hat{\alpha}' cov(\hat{\alpha})^{-1} \hat{\alpha} \sim \chi_{N-1}^2$$

Lastly, the single cross-sectional  $R^2$  is reported together with the definition used by LMW [13] to have comparable results, i.e.

$$R_{LMW}^2 = 1 - \hat{\alpha}' \hat{\alpha} [NVar(r)]^{-1}$$

where  $r$  is the vector of the  $N$  mean returns of the tested assets. Often, this value takes large negative values as the standard models spectacularly fail in pricing the cross-section.

### 3 Data & Descriptive Statistics

The dataset for this article is retrieved from multiple public available data. The monthly U.S. consumption data is obtained from the 'National Income and Product Accounts of the United States' (NIPA tables), the population level from the 'Current Population Survey', both collected by the U.S. Bureau of Economic Analysis and downloaded through the FRED, Federal Reserve Bank of St. Louis portal. The monthly excess returns for currencies, equity, and commodities are obtained from the journal website where LMW [13] uploaded a replicating dataset. The sample period starts in January 1974 and ends in March 2010 for a total of 435 observations with the exception of the commodity returns ending in December 2008 (420 observations).

Consumption is defined as the sum of non-durable and services (PCEND<sup>1</sup>, PCES<sup>2</sup>) reducing the measurement problem between expenditures and actual consumption, as remarked by Hall (1978)[11]. Both time series are released at the aggregate U.S. level in billions of dollars, seasonally adjusted annual rate. Services account for about 70% of the constructed measure of consumption. Population used to calculate the per capita numbers is the civilian non-institutional population (CNP16OV<sup>3</sup>) reported in thousands and defined as "*a person 16 years of age and older residing in the 50 states and the District of Columbia, who are not inmates of institutions (e.g., penal and mental facilities, homes for the aged), and who are not on active duty in the Armed Forces*". Throughout the analysis consumption is interpreted with the beginning-of-period convention following Engsted and Moller (2015)[8] that remarks the striking difference between beginning and end of period conventions' for the performance of CAPM. Basically, the consumption reported on national account for a particular month is interpreted as the flow occurred the period before.

The market return is the value-weighted Center for Research in Security Prices (CRSP) US equity market log excess return. The use of this broad definition of market is common in the literature and conservative in avoiding automatic increase in the correlation with the non-equity test assets and the market risk factor.

**Fig.1** shows the time series of the two risk factors. Even if market excess return is more volatile, the two series present a similar number of downside periods (vertical lines). **Table.1** quantifies this similarity showing that the percentage of downside periods for the market excess return and

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<sup>1</sup>U.S. Bureau of Economic Analysis, Personal Consumption Expenditures: Nondurable Goods [PCEND], retrieved from FRED, Federal Reserve Bank of St. Louis; <https://fred.stlouisfed.org/series/PCEND>

<sup>2</sup>U.S. Bureau of Economic Analysis, Personal Consumption Expenditures: Services [PCES], retrieved from FRED, Federal Reserve Bank of St. Louis; <https://fred.stlouisfed.org/series/PCES>

<sup>3</sup>U.S. Bureau of Labor Statistics, Population Level [CNP16OV], retrieved from FRED, Federal Reserve Bank of St. Louis; <https://fred.stlouisfed.org/series/CNP16OV>

the consumption growth are 12.6% and 10.1% on the full sample respectively (55 and 44 periods). Moreover, the variability of the consumption factor is around one fourth of the market factor in line with the empirical research showing the low variation using consumption series (Mankiw and Shapiro 1986) [16]. Regarding growth rates, the per-capita consumption shows an annualized 0.5% growth rate with population explaining only about 20% of this trend. The standard deviation of 0.4% and the range of 0.3% clearly illustrates of the dispersion of this measure. Again, the latter consideration is more prominent for market excess return (annualized mean 4.7 % and standard deviation 16.5%).

In line with the previous literature, the two factors are interpreted as new information connected to investors decisions. Clearly, the time-series properties of both deliver an useful insight in interpreting the results. **Sec.7** and **Appendix A** investigate on the standard assumption of i.i.d consumption growth time-series (Cochrane 2009[5]).

**Table 1:** Risk Factors Descriptive

The table reports annualized rate, standard deviation and percentiles for market excess return based on CRSP-US equity return and personal consumption growth rate. Consumption is defined as the sum of non-durables and services. The percentage of observation where the factor is one standard deviation below the sample mean is included. The sample period is January 1974 to March 2010 for a total of 435 observation.

	Mean	Standard Deviation	Downside Periods	Median	25pct	75pct
<b>Annualized Growth Rate</b>						
Per-Capita Consumption	0.465	0.406	10.11%	0.437	0.227	0.694
<b>Annualized Excess Return</b>						
Market Factor	4.668	16.469	12.64%	10.990	-26.695	41.977

Equity returns are based on the six Fama and French portfolios sorted on size and book-to-market publicly available on Kenneth French Website<sup>4</sup>. **Table.2**, panel A, reports the standard result regarding higher excess returns for small and value stocks, Fama and French (1992)[9]. The currencies returns covering 53 countries are sorted in six portfolios based on their interest rate following Lustig and Verdelhan(2007) [15] and excluding high inflation countries (annualized monthly inflation 10% higher than U.S. annualized monthly inflation in the same month). The returns are calculated by LMW[13] adding the interest rate differential and the rate of exchange rate depreciation with the US dollar

$$r_{t+1} = i_t - i_t^{us} - \Delta s_{t+1}$$

<sup>4</sup><http://mba.tuck.dartmouth.edu/pages/faculty/ken.french/datalibrary.html>

**Table.2**, panel B, shows that this sorting based on interest rate differential generates an increasing cross-section of portfolios' returns confirming the standard strategy behind the carry trade, long in high differential currency and short in low differential currency yields positive excess returns. Lastly, the cross-section of commodities is based on five futures portfolios sorted by the commodity basis by Yang (2013)[21]. The basis of a commodity is the difference between the futures price and the spot price of that commodity. Similarly, a basis trade strategy long in low basis and short in high basis currencies has shown to deliver positive excess returns. **Table.2**, panel C, shows that the sorting generates a decreasing cross-section of portfolios returns as discussed.

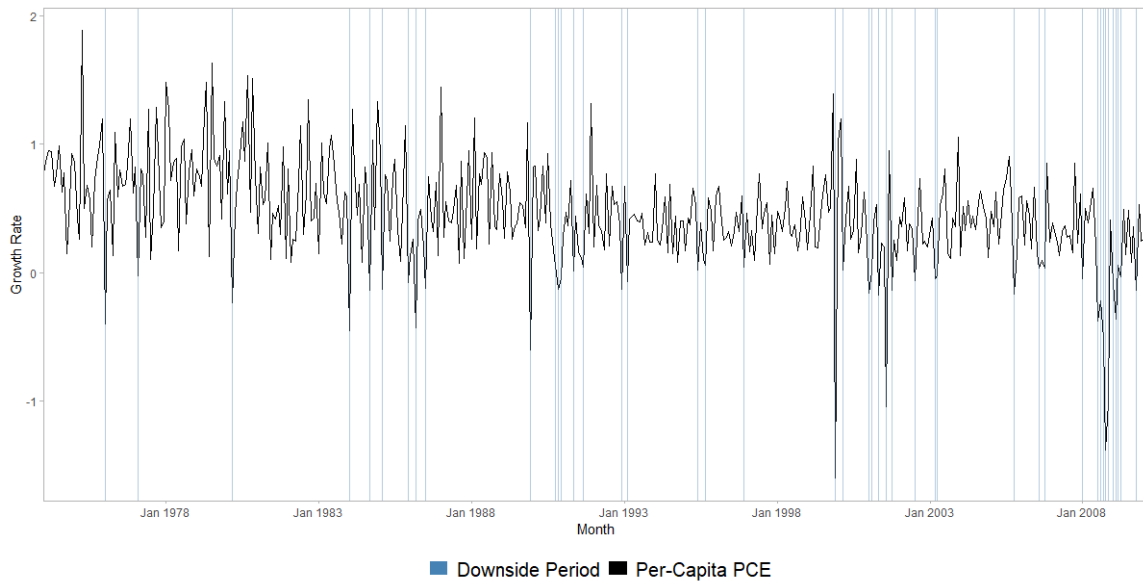
The focus on equity, currencies and commodities is driven by their central role in the LMW[13] work and therefore, they are used to have a more transparent comparison of the different  $\beta$ -pricing models.

**Table 2:** Test Assets Statistics

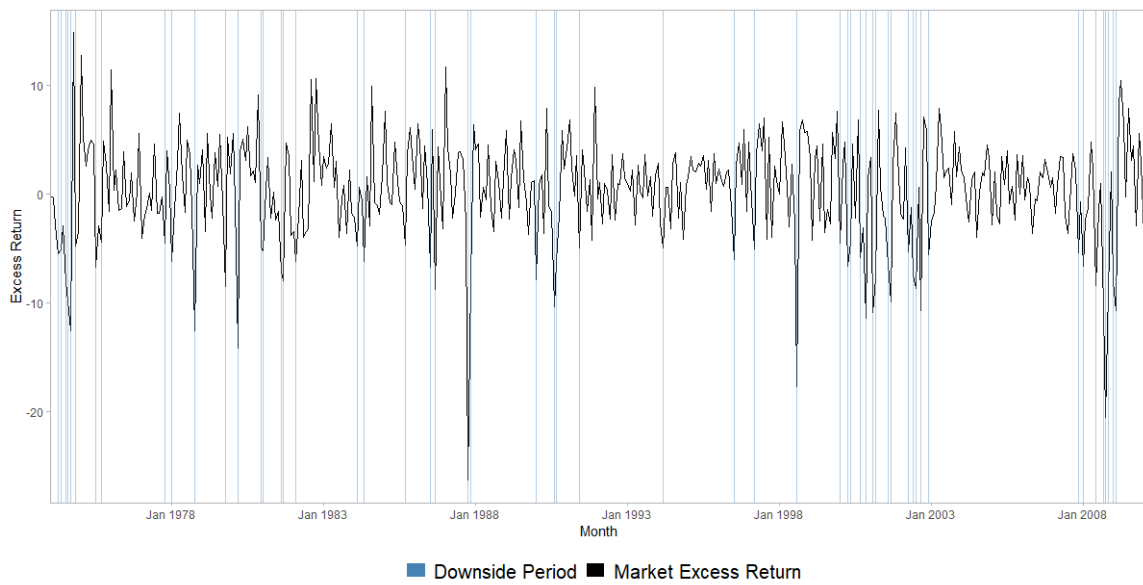
The table reports annualized sample means, standard deviations, and Sharpe ratios for portfolios of equity, currency, and commodity excess returns. Panel A reports the statistics for the six Fama-French portfolios sorted on size and book-to-value. Panel B reports the statistics for six monthly re-sampled currency portfolios based on the interest rate differential with the US. Panel C reports the statistics for five commodity portfolios monthly re-sampled based on the basis. The sample period is January 1974 to March 2010 for a total of 435 observations in Panels A and B and January 1974 to March 2008 for a total of 420 observations in Panel C

	Mean	Standard Deviation	Sharpe Ratio
<b>Panel A: Fama-French 6-portfolios</b>			
Small size			
Low book-to-market	3.232	24.553	0.132
Medium book-to-market	9.796	18.857	0.519
High book-to-market	11.508	19.526	0.589
Big size			
Low book-to-market	3.945	17.181	0.230
Medium book-to-market	5.664	15.758	0.359
High book-to-market	6.783	16.638	0.408
<b>Panel B: Currency portfolios</b>			
Low	-2.517	7.731	-0.326
2	0.795	7.637	0.104
3	0.690	7.765	0.089
4	2.355	7.215	0.326
5	2.867	8.127	0.353
High	4.936	10.731	0.460
<b>Panel C: Commodity portfolios</b>			
Basis			
Low	9.184	18.504	0.496
2	5.697	15.647	0.364
3	3.595	16.378	0.219
4	0.318	15.576	0.020
5	-0.132	17.342	-0.008

(a) Consumption growth



(b) Market excess return



**Figure 1: Risk Factors Time-Series**

Outlined are the risk factors time-series with vertical lines representing "downside" periods, one standard deviation below the sample mean. The top panel shows the time-series for the personal consumption growth rate factor. Consumption is defined as the sum of non-durables and services. The bottom panel shows the time-series for the market excess return defined as the CRSP-US equity return. The sample period is January 1974 to March 2010 for a total of 435 observation.



In particular, carry and basis trades are crucial strategies analyzed for the understanding of the performance of the downside risk (Burnside (2011)[3], Yang (2013)[21]). Nevertheless, they represent classes broadly used in the finance literature and of general interest, with the Fama and French portfolios being the standard choice to test asset pricing models. **Table.2** reports, in addition to the annualized mean returns, the sample standard deviation and Sharpe ratio for these three test assets.

### 3.1 Conditional Correlations

The performance of the downside risk pricing model is intrinsically related to the evidence that some cross-section strategies are more highly correlated with the risk factor chosen whenever the riskiness is higher. Similarly to this work, Dobrynskaya (2014)[7] stressed the state dependent behavior of the carry trade strategy in its co-movement with the market return. However, systematic evidence across several assets' classes is scarce and LMW [13] are among the first to explore this idea in a longer time horizon. Therefore, the contribution given by the response that the CCAPM delivers considering downside risk is helpful and constructive to find new patterns to reconcile micro-founded models and empirical evidence. Moreover, ad hoc models that perform well with particular assets are useful in prediction but interpretation and external validity of the results is difficult. A common framework based on utility maximization allows to explain what is happening.

The definition of downstate periods is pivotal to the analysis. Two main aspects have to be considered. First, the threshold has to realistically give rise to economic concerns, i.e. a sufficient low threshold is required. However, a minimum level of variability in the data is required to have a sufficiently large sample, i.e. a sufficiently high threshold is required. Defining the downstate as a period in which the risk factor is at least one standard deviation under its sample mean, is a middle ground to accommodate both requirements (LMW[13]).

$$\delta = \bar{f}_a - \sigma_a \tag{5}$$

In the full sample, we have 44 and 55 periods of downstate out of 435 total periods for consumption growth and market return respectively. Sec.7 investigates if the results are robust to a different measure of  $\delta$ . In particular, all the observations below an half standard deviation from the mean are considered downside periods in this robustness check.

**Table.3** reports sample correlations for three cross-section strategies. They are constructed

subtracting the lowest return portfolio from the highest return portfolio. While for currency and commodities this synthesizes a carry and basis trade, for equity this strategy tries to simulate a growth-size strategy where the investor is long in a high book-to-market & small size and short in a low book-to-market & big size to pursuit a positive excess return. **Table.3**, Panel A, highlights the correlations for the equity based strategy. Firstly, we can see that the asymmetry between downstate and upstate. The consumption growth factor shows that the conditional correlations is stronger in bad states (0.09 vs 0.01) despite a low unrestricted correlation of 0.05 as our basic intuition suggests. Similarly for the market factor, the asymmetry is present and of the expected sign but with an amplified effect (0.32 vs  $-0.11$ ). **Table.3**, Panel B, gives the same information for the carry trade. In this case the market factor seems to outperform the consumption factor for which a strong asymmetry seems not to be present ( $-0.02$  vs 0.03) due to a general low correlation of 0.04. Indeed, with a conditional correlations of 0.33 in bad state against a conditional correlation of 0.02 in good state, the carry trade suits the downside risk framework as highlighted in table 4 of LMW[13].

**Table 3:** Conditional Correlations

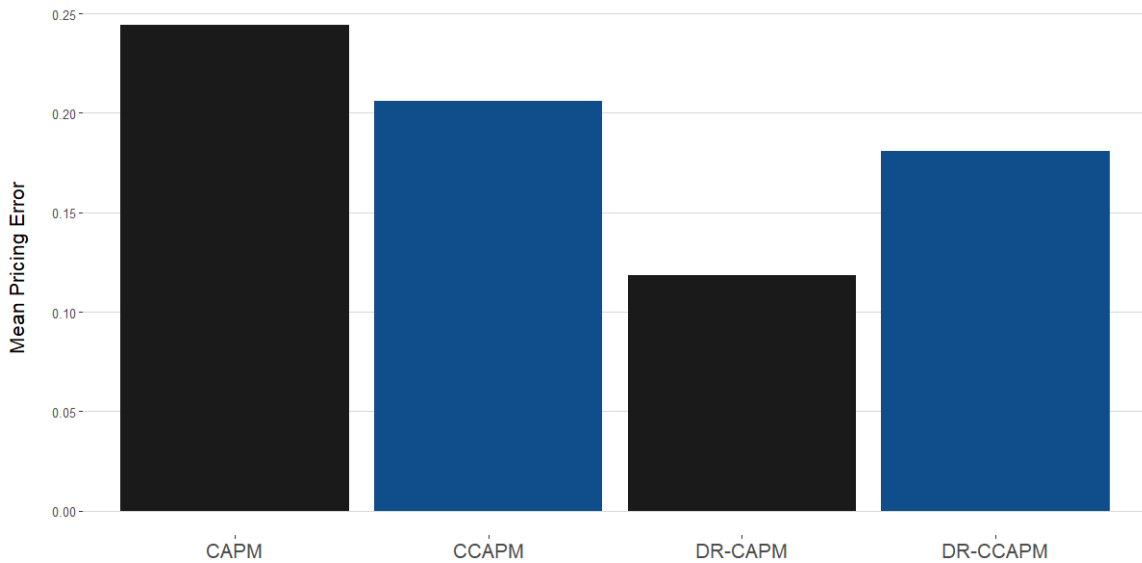
The table reports correlations between an equity, currency and commodity based strategy and market excess return and consumption growth. The correlation are measured in full, downside and upside sample periods. Downside is an observation one standard deviation under the sample mean. The upside is an observation not in the downside period. The sample period is January 1974 to March 2010 for a total of 435 observations.

	All	Downstate	Upstate
<b>Panel A: Fama-French 4 - 3 portfolio</b>			
Market factor	-0.017 (0.048)	0.315 (0.130)	-0.107 (0.051)
Consumption factor	0.052 (0.048)	0.090 (0.154)	0.012 (0.154)
<b>Panel B: Carry Trade for currencies</b>			
Market factor	0.137 (0.048)	0.326 (0.130)	0.019 (0.051)
Consumption factor	0.041 (0.048)	-0.017 (0.154)	0.029 (0.154)
<b>Panel C: Basis Trade for commodities</b>			
Market factor	-0.055 (0.049)	0.186 (0.138)	-0.070 (0.052)
Consumption factor	0.011 (0.049)	-0.161 (0.160)	-0.011 (0.162)

Lastly, **Table.3**, Panel C, delivers estimate of the correlations for the basis trade. For both models the asymmetry is present with a similar magnitude (0.19 vs  $-0.07$  and  $-0.16$  vs  $-0.01$  for market and consumption respectively) even with an unrestricted correlation close to zero ( $-0.05$  for the market factor and 0.01 for the consumption factor).

## 4 Empirical Results

The main finding in the analysis developed is the positive but smaller impact of the downside risk for the consumption-CAPM respect to the market counterpart represented by the classical CAPM. **Fig.2** summarizes this result plotting average improvements between the two models. Specifically, the mean pricing error (RMSPE) is the average error across the three test assets used. While the CAPM has a reduction of this measure around the 40%, the DR-CCAPM slightly decreases the error of the CCAPM only by 10%. However, this difference varies significantly across the test assets. Therefore, specific results for currencies, Fama and French portfolios and commodities are reported.



**Figure 2:** Average Improvements

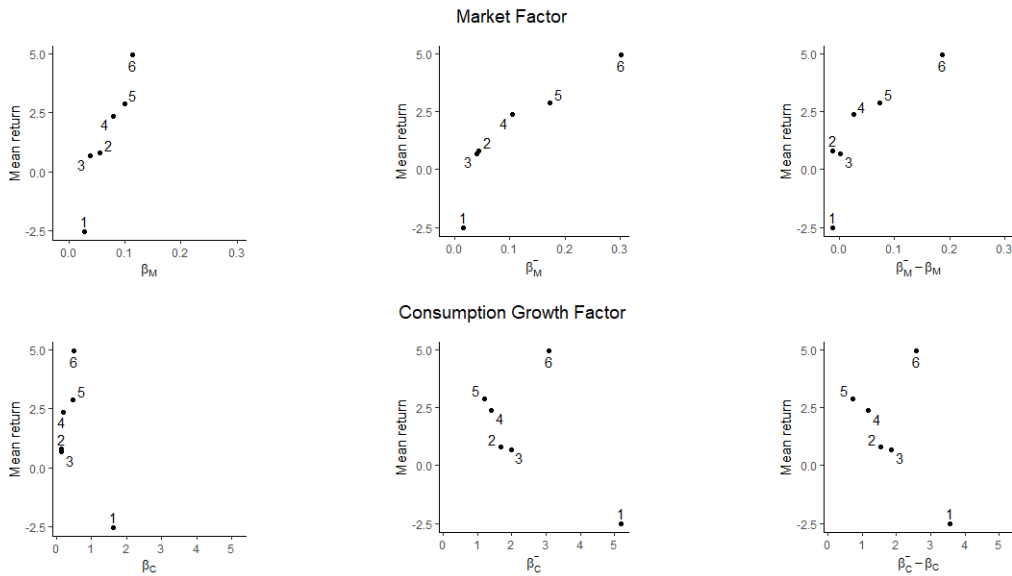
Outlined are the average improvements for two  $\beta$ -pricing model with an additional downside risk specification for both. The performance is based on the root squared pricing error (RMSPE) that is averaged out across equity, currency and commodities portfolios. The sample period of these test assets is January 1974 to March 2010 for a total of 435 observations for the equity and currency assets and January 1974 to December 2008 for the commodity assets for a total of 420 observations.

### 4.1 Currencies

The first row of **Fig.3** reports the evidence proposed by LMW[13] to explain the positive impact of the downside risk in predicting carry trade returns. The up-left panel shows how the variation in beta is not able to explain the variation in mean returns. However, the up-middle panel starts to highlight how an higher covariance in bad times better explain the returns dispersion. This is

not sufficient to claim failure of the CAPM given that assets that covary more in bad times can covary more also in good times i.e. no asymmetry. Therefore, up-right panel is the key point to understand the mechanism. The relative downside beta ( $\beta^- - \beta$ ) captures the market conditional risk and indeed an increasing distribution of returns appears with the rise in conditional risk. How this translates when consumption is used as risk factor is the question under investigation.

The second row of **Fig.3** repeats the analysis using the quantities of risk associated with the consumption factor. Similarly to its one-market-factor counterpart, the down-left panel explains the striking failure of the CCAPM. Dispersion is too narrow respect to actual returns. Again, down-middle and down-right panels put under the light the impact of the conditional risk. The plots convey a similar results as discussed for the CAPM but the results are not of the same magnitude. Even if an increase in the dispersion of betas and relative betas is present, the pattern is not monotonic and some portfolios diverges remarkably from what is expected.

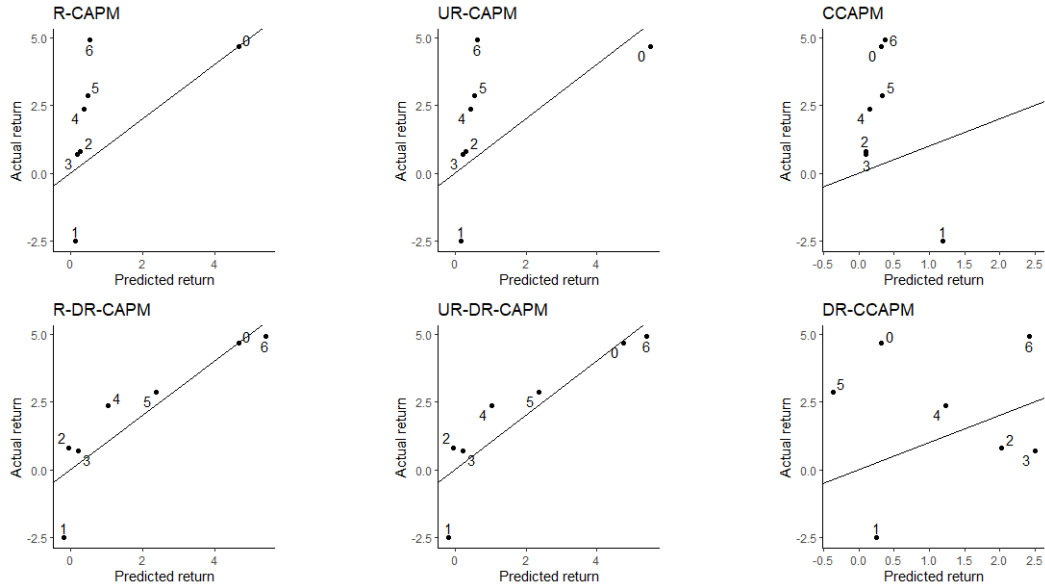


**Figure 3:** Risk-return relations: Currencies

Outlined are risk-gain relations for six monthly re-sampled currency portfolios (1 to 6), based on the interest rate differential with the US. The panels plot the mean excess return against several different betas. The sample period is January 1974 to March 2010 for a total of 435 observations.

**Fig.4** and **Table.4** depict and quantify respectively the performance of the models under discussion for currencies portfolios. Firstly, we see in the left and middle columns of **Fig.4** that relaxing the no-arbitrage condition on the market excess return has no significant impact on the performance

of the model. Coherently with the basic intuition of the econometric model, the single factor models are not able to capture the risk-return trade-off and predict basically the same return for each portfolio. First row of **Fig.4** shows this failure. Adding the downside risk in the second row improves the performance as the returns are close to the 45 degree line as desired but, the consumption factor does not deliver a striking improvement as the market one.



**Figure 4:** Model performance: Currencies

Outlined are annualized mean excess returns against the predicted excess returns in percent for several  $\beta$ -pricing models. Test assets are six monthly re-sampled currency portfolios (1 to 6), based on the interest rate differential with the US. The market excess return is included as a test asset (0). The sample period is January 1974 to March 2010 for a total of 435 observations.

**Table.4** reports the estimated prices of risk. Again, the results are not driven by the restriction imposed on the market return. Notably, the unrestricted models has difficulties in estimating the unrestricted price of risk but they deliver positive and significant downside risk, 2.18 and 0.13 for the CAPM and CCAPM respectively. While the one factor models show a similar magnitude of pricing error, captured by the RMSPE, the additional factor halves the error for the CAPM and decreases the CCAPM error pricing just by 15%. On the other hand, excluding the unrestricted downside risk-CAPM (p-value 58%), all models are rejected by the assumption of jointly pricing errors equal to zero. and have portfolio 1 with the highest pricing error. Comparing the explained variability, the CAPM gives a greater insight always but the conditional improvement is relatively more important for the CCAPM with a tenfold increase.

**Table 4:** Estimation of linear pricing model: Currencies

The table reports prices of risk,  $\chi^2$  statistics testing for joint significance of pricing errors, root mean squared pricing errors (RMSPE), the number of observations T, cross sectional  $R^2$ 's and the definition of  $R^2$  used by LMW [13] for several  $\beta$ -pricing models. Test assets are six monthly re-sampled currency portfolios, based on the interest rate differential with the US. The market excess return is included as a test asset. The sample period is January 1974 to March 2010 for a total of 435 observations. Fama and MacBeth standard errors in parentheses. Restricted (R) models have no standard error for the constrained factor or standard  $R^2$  reported.

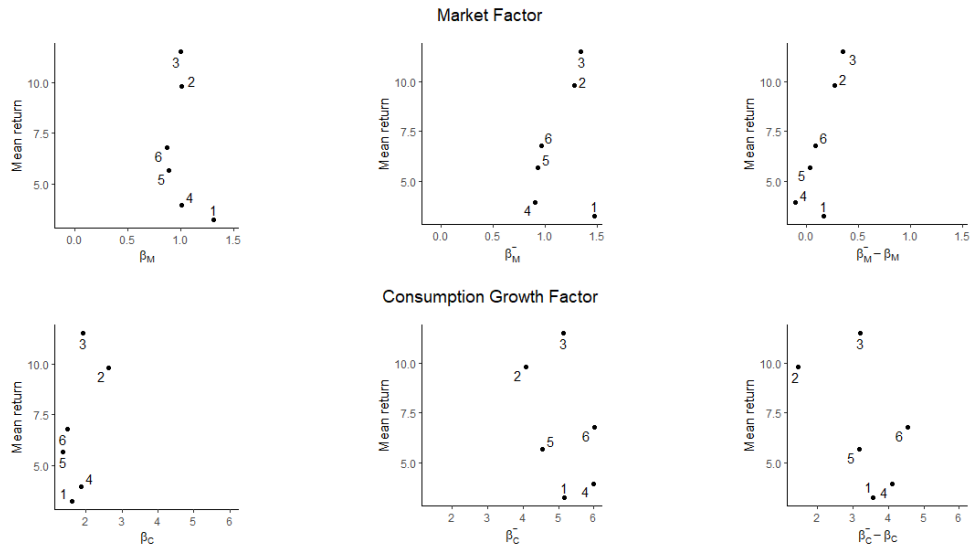
	R CAPM	R-DR CAPM	UR CAPM	UR-DR CAPM	UR CCAPM	UR-DR CCAPM
$\lambda$	0.389 (-)	0.389 (-)	0.459 (0.231)	0.397 (0.786)	0.061 (0.131)	-0.280 (0.196)
$\lambda^-$		2.181 (0.772)		2.175 (0.764)		0.133 (0.067)
$\chi^2$	42.283	24.605	30.870	4.680	27.990	49.771
P-value	0.00	0.04	0.01	0.58	0.01	0.00
RMSPE	0.191	0.092	0.189	0.092	0.255	0.221
$R^2$	(-)	(-)	46.67%	87.33%	2.69%	26.67%
$R^2_{LMW}$	8.77%	78.74%	23.37%	81.80%	-39.84%	-5.39%
T	435	435	435	435	435	435

## 4.2 Fama and French

The first row of **Fig.5** reports the evidence proposed by LMW[13] to explain the positive impact of the downside risk in predicting equity returns. Indeed, from the left to the right, the dispersion increases using the downside-conditional risk and an higher exposure to the risk is associated to an higher return. The relative downside beta ( $\beta^- - \beta$ ) has the key role in the interpretation.

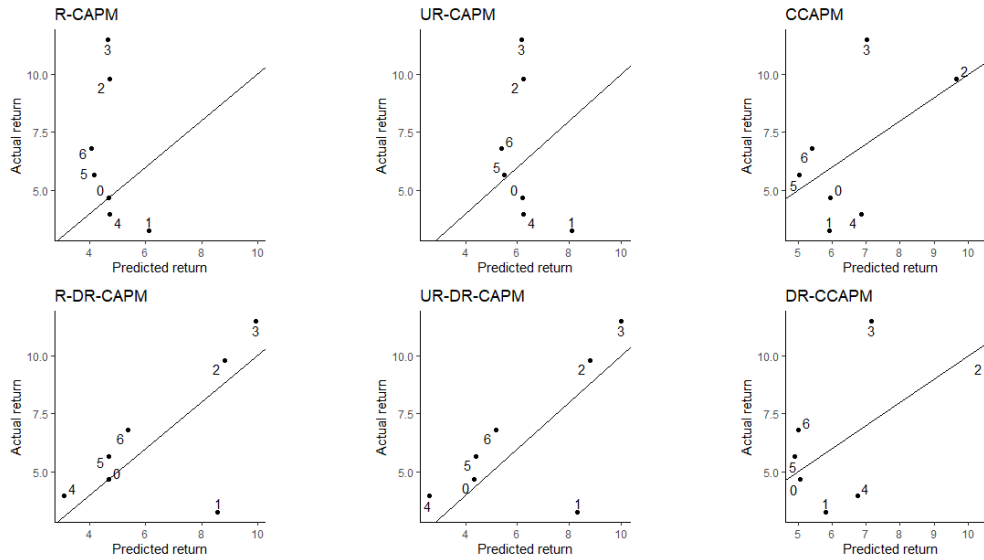
The second row of **Fig.5** exploits the quantities of risk associated with the consumption factor. The comments to be made are similar to the currencies case with results that are not of the same magnitude of the CAPM. An increase in the dispersion of betas is present with a not monotonic behavior. Differently from currencies, we have a more homogeneous pattern for the portfolios but a general lower dispersion.

**Fig.6** plots the performance of the different models for the equity portfolios used. Firstly, the improvement with the downside risk included is clear for the CAPM case with and without restriction (again not relevant for the results). On the other hand, the CCAPM shows that the conditional risk is not able to provide explanatory power as the dispersion across the 45 degrees line is rather unchanged. However, the CCAPM and DR-CCAPM seems to be more trustworthy respect to the one-factor market based models.



**Figure 5:** Risk-return relations: Fama and French

Outlined are risk-gain relations for the six Fama and French portfolios sorted on book-to-market and size (1 to 6). The panels plot the mean excess return against several different betas. The sample period is January 1974 to March 2010 for a total of 435 observations.



**Figure 6:** Model performance: FF Portfolios

Outlined are annualized mean excess returns against the predicted excess returns in percent for several  $\beta$ -pricing models. Test assets are the six Fama and French portfolios sorted on book-to-market and size (1 to 6). The market excess return is included as a test asset (0). The sample period is January 1974 to March 2010 for a total of 435 observations.

**Table.5** reports the estimation results for the equity portfolios. Differently from the currencies case, the estimated downside price of risk is not significantly different from zero and actually negative. This seems to suggest that the consumption conditional risk is not a measure of risk captured by stock market when sorted by size and book-to-market value. All model are rejected by the hypothesis of jointly zero pricing errors. The magnitude of RMSPE is similar across all models suggesting that also the market factor is weaker respect to the currencies case. Remarkably, the additional factor as a tiny impact on the variability explained by the consumption factor as indicated by the  $R^2$  measures while, the market factor sees a jump and an inversion of sign when conditional risk is included. Lastly, the unconditional price of risk has not severe estimation problems as in the currencies case.

**Table 5:** Estimation of linear pricing model: FF Portfolios

The table reports prices of risk,  $\chi^2$  statistics testing for joint significance of pricing errors, root mean squared pricing errors (RMSPE), the number of observations T, cross sectional  $R^2$ 's and the definition of  $R^2$  used by LMW [13] for several  $\beta$ -pricing models. Test assets are the six Fama and French portfolios sorted on book-to-market and size. The market excess return is included as a test asset. The sample period is January 1974 to March 2010 for a total of 435 observations. Fama and MacBeth standard errors in parentheses. Restricted (R) models have no standard error for the constrained factor or standard  $R^2$  reported.

	R CAPM	R-DR CAPM	UR CAPM	UR-DR CAPM	UR CCAPM	UR-DR CCAPM
$\lambda$	0.389 (-)	0.389 (-)	0.516 (0.235)	0.361 (0.471)	0.304 (0.131)	0.344 (0.139)
$\lambda^-$		1.273 (0.449)		1.370 (0.418)		-0.020 (0.030)
$\chi^2$	60.469	33.827	750.261	472.672	247.385	52.072
P-value	0.00	0.00	0.00	0.00	0.00	0.00
RMSPE	0.302	0.188	0.272	0.187	0.199	0.194
$R^2$	(-)	(-)	78.90%	90.05%	88.79%	89.31%
$R^2_{LMW}$	-59.99%	37.58%	-11.85%	47.26%	40.56%	43.32%
T	435	435	435	435	435	435

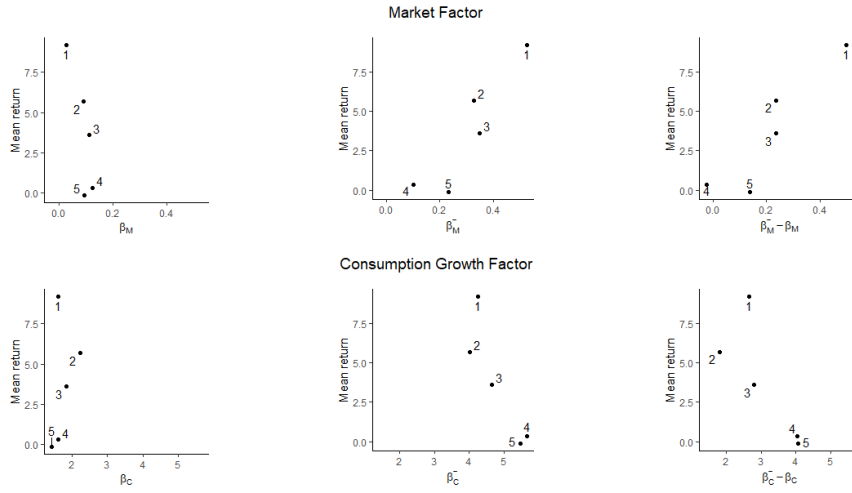
### 4.3 Commodities

**Fig.7** highlights the risk-return relation for the commodity portfolios. First row reports the intuition by LMW[13] regarding the conditional risk improvement for the basis trade analysis. The relative downside risk (up-right panel) is strongly and positive related to the actual return. This seems no to be the case for the consumption case where, in the second row, a lower dispersion and a negative slope can be seen.

Having excluded differences due to restricted estimation trough restricted and unrestricted comparison, **Fig.8** depicts the models performance across the different specification. Clearly, the addi-

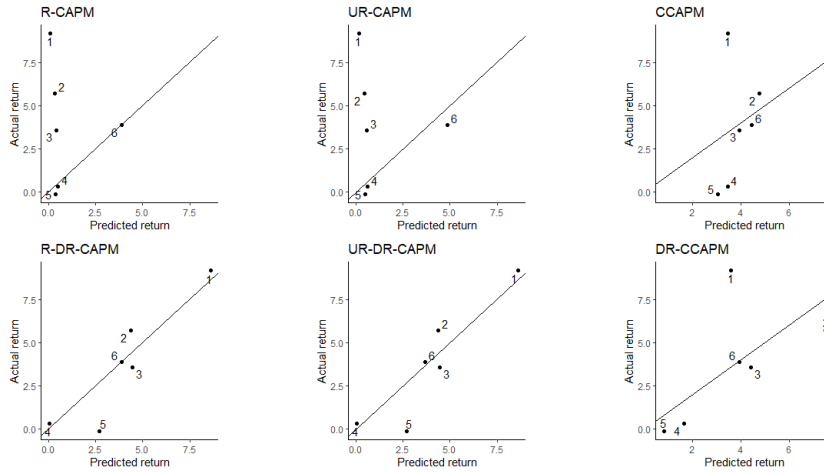


tional factor as a strong and positive impact on the performance given that all assets lie closer to the predicted line. Some problems persist for portfolio 1 using the consumption factor. However, the results seems to outperform both the equity and currency case discussed before.



**Figure 7:** Risk-return relations: Commodities

Outlined are risk-gain relations for five commodity portfolios (1 to 5), monthly re-sampled based on the basis. The panels plot the mean excess return against several different betas. The sample period is January 1974 to December 2008 for a total of 420 observations.



**Figure 8:** Model performance: Commodities

Outlined are annualized mean excess returns against the predicted excess returns in percent for several  $\beta$ -pricing models. Test assets are five commodity portfolios (1 to 5), monthly re-sampled based on the basis. The market excess return is included as a test asset (0). The sample period is January 1974 to December 2008 for a total of 420 observations.

Results of the estimation are reported in **Table.6**. Quite surprisingly, the conditional market price of risk is significantly negative and further analysis regarding the relation between the basis trade and consumption growth would be useful. However, the reduction of RMSPE of 25% is the highest across test assets for the CAPM and is closer to the CAPM case. The majority of models are not rejected by the hypothesis of jointly zero pricing errors and the conditional risk has an out-breaking impact on the variability explained. Similarly to the equity case, the unconditional price of risk has not estimation problem as in the currencies case.

**Table 6:** Estimation of linear pricing model: Commodities

The table reports prices of risk,  $\chi^2$  statistics testing for joint significance of pricing errors, root mean squared pricing errors (RMSPE), the number of observations T, cross sectional  $R^2$ 's and the definition of  $R^2$  used by LMW [13] for several  $\beta$ -pricing models. Test assets are five commodity portfolios, monthly re-sampled based on the basis. The market excess return is included as a test asset. The sample period is January 1974 to December 2008 for a total of 420 observations. Fama and MacBeth standard errors in parentheses. Restricted (R) models have no standard error for the constrained factor or standard  $R^2$  reported.

	R CAPM	R-DR CAPM	UR CAPM	UR-DR CAPM	UR CCAPM	UR-DR CCAPM
$\lambda$	0.324 (-)	0.324 (-)	0.406 (0.242)	0.308 (0.588)	0.178 (0.089)	0.372 (0.127)
$\lambda^-$		1.418 (0.573)		1.421 (0.568)		-0.114 (0.065)
$\chi^2$	12.676	2.415	30.834	2.699	7.857	7.553
P-value	0.03	0.78	0.00	0.75	0.25	0.27
RMSPE	0.374	0.113	0.373	0.113	0.250	0.209
$R^2$	(-)	(-)	14.36%	78.66%	67.95%	77.15%
$R^2_{LMW}$	-101.12%	81.62%	-66.19%	84.73%	25.26%	47.57%
T	420	420	420	420	420	420

## 5 Pricing the Cross-section

### 5.1 Principal component evidence

The model proposed has to be tested against all the cross-section of assets return to validate its general applicability. Indeed, several asset class-specific models fail when a different class other than the one for which they are constructed is tested. The intuition for the cross-sectional-pricing derives from the downside risk feature that is expected to be not asset specific. As pointed out by LMW[13], their model is able to price the cross section of currencies, equity and commodities return using the market factor.

As first evidence, **Table.7** reports the sample correlations between the factors used and the first

two loadings of a principal component analysis. In particular, the PCA is based on currencies, equity and commodities returns combined. Using principal components is a valid and spread technique to validate linear models (see Fama and French 1992[9] for a classic reference). Comparing the results, it is clear that the correlation of the second component conveys the information that the DR-CCAPM would be inappropriate to price the selected cross-section. Conversely, as highlighted by LMW[13], the market factor is robust to this aggregation. However, the difference is less clear when different subsets are chosen. In fact, currency and commodity based cross-section seems to have a similar and comparable behavior. **Table.B.1** in **Appendix B** reports the loadings for each test assets. Differently from LMW[13] and Ang, Chen and Xing (2006)[1] a level and slope factor seems not to be present.

**Table 7:** Corr PCA

Table reports loadings' [PC1-PC2] sample correlation with two factors, market excess return represented by CRSP-US equity return and consumption growth where consumption is defined as the sum of non-durables and services. The principal component analysis is based on six monthly re-sampled currency portfolios based on the interest rate differential with the US, six Fama and French portfolios sorted on book-to-market and size, and five commodity portfolios monthly re-sampled based on the basis. The sample period is January 1974 to December 2008 for a total of 420 observations.

	All	Currency and Commodity	Currency and Fama-French	Commodity and Fama-French
Panel A: <u>Consumption factor</u>				
PC1	0.187	0.112	0.156	-0.176
PC2	-0.002	0.165	-0.005	-0.150
Panel B: <u>Market factor</u>				
PC1	0.864	0.145	0.921	-0.945
PC2	0.401	0.061	-0.285	0.188

## 5.2 Results

**Fig.9** and **Table.8** illustrate the failure of the DR-CCAPM in pricing the cross-section of assets. The top panel of **Fig.9** shows that the unconditional quantity of risk is unable to price the mean returns. The dispersion in betas is too low to explain the dispersion in mean returns. However, this

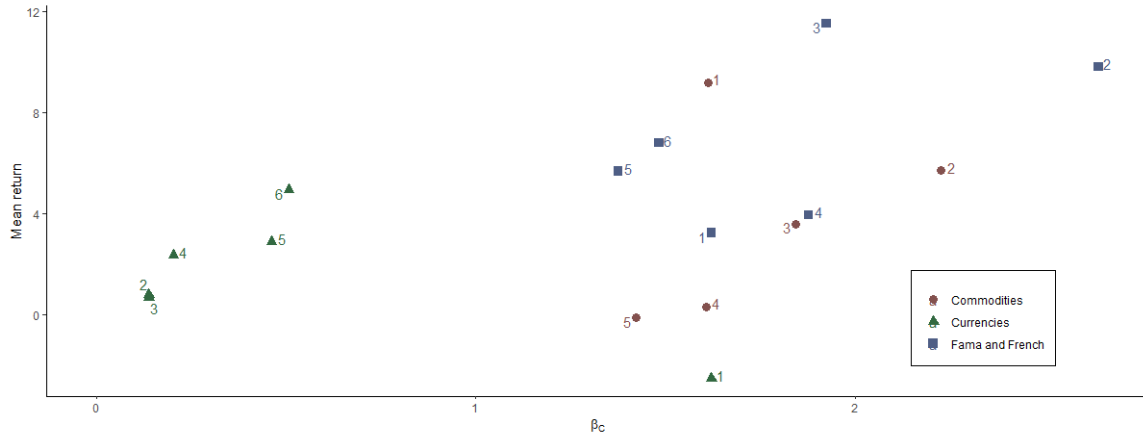
is less the case respect to the results reported in **Fig.1** of LMW[13] original work. The unconditional risk seems at best to identify different assets class. However, the most striking difference with the DR-CAPM analyzed by LMW[13] is the relative downside risk poor performance in pricing the mean returns. The bottom panel of **Fig.9** shows that the basic intuition that returns whose covariance is higher in bad times have higher excess returns is still valid as the points are more spread and increasing across classes but, the dispersion is not enough to have a clear pattern to follow. On the other hand, **Fig.1** of LMW[13] has a satisfactory outline where the assets returns are positively ordered by relative risk. **Table.8** reports the results for the analyzed models. Also in the cross-section case, the no-arbitrage condition seems not to be a major concern and, for the CAPM case, the market excess return has less problem in the estimation with an unrestricted excess return of 0.29 against a true excess return of 0.32. The difference emerges in comparing the conditional price of risk. While the DR-CAPM presents a positive and significant estimate of 1.4, the DR-CCAPM counterpart has no predictive power with an estimate close and not significantly different from zero. Even if all the models are rejected by the hypothesis of jointly zero pricing errors, the difference in error pricing is remarkable. While the market factor faces an halves of the pricing error from 0.31 to 0.15, the consumption factor has an unchanged results for this measure of model performance. Similar arguments hold for the explained variance in both the standard and LMW[13] measures of  $R^2$ . Lastly, the CCAPM delivers a better results than the CAPM if the downside correction is not included.

**Table 8:** Estimation of linear pricing model: Currencies, FF Portfolios and Commodities

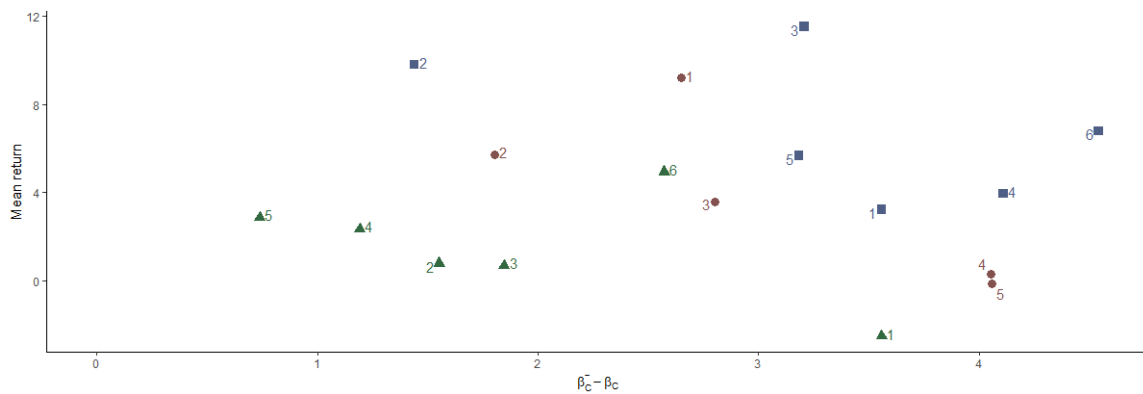
The table reports prices of risk,  $\chi^2$  statistics testing for joint significance of pricing errors, root mean squared pricing errors (RMSPE), the number of observations T, cross sectional  $R^2$ 's and the definition of  $R^2$  used by LMW[13] for several  $\beta$ -pricing models. Test assets are six monthly re-sampled currency portfolios based on the interest rate differential with the US, six Fama and French portfolios sorted on book-to-market and size, and five commodity portfolios monthly re-sampled based on the basis. The market excess return is included as a test asset. The sample period is January 1974 to December 2008 for a total of 420 observations. Fama and MacBeth standard errors in parentheses. Restricted (R) models have no standard error for the constrained factor or standard  $R^2$  reported.

	R CAPM	R-DR CAPM	UR CAPM	UR-DR CAPM	UR CCAPM	UR-DR CCAPM
$\lambda$	0.324 (-)	0.324 (-)	0.472 (0.237)	0.287 (0.491)	0.221 (0.090)	0.217 (0.100)
$\lambda^-$		1.400 (0.383)		1.449 (0.408)		0.003 (0.027)
$\chi^2$	128.266	64.479	1,359.862	219.514	1,170.529	177.336
P-value	0.00	0.00	0.00	0.00	0.00	0.00
RMSPE	0.311	0.148	0.296	0.146	0.257	0.257
$R^2$	(-)	(-)	50.71%	88.00%	62.81%	62.82%
$R^2_{LMW}$	-17.38%	73.52%	-0.61%	75.51%	24.10%	24.12%
T	420	420	420	420	420	420

(a) Beta Consumption-CAPM



(b) Relative downside  $\beta^- - \beta$  Consumption-CAPM



**Figure 9:** Risk-return relation

Outlined are risk-gain relations for six monthly re-sampled currency portfolios based on the interest rate differential with the US, six Fama and French portfolios sorted on book-to-market and size, and five commodity portfolios monthly re-sampled based on the basis. The panels plot the mean excess return against unconditional beta  $\beta$  and relative downside beta  $\beta^- - \beta$ . The sample period is January 1974 to March 2010 for a total of 435 observations for the equity and currency assets and January 1974 to December 2008 for the commodity assets for a total of 420 observations.

## 6 Evidence from the COVID-19 crisis

### 6.1 Industry portfolios analysis

The estimated models could behave differently changing the test assets or the sample period. Indeed, greater performance is expected in the prediction of low-consumption period returns. To have a manageable interpretation of the result, an additional asset is tested, the five Fama-French industry sorted portfolios publicly available on Kenneth French Website<sup>5</sup>. Industries are classified as *Consumer*, *Manufacturing*, *HiTech*, *Health*, and *Other*. The sectors are broad and capture approximately every domain of the economic activity and are therefore useful to analyze investors behavior especially in general crisis periods. In particular, the portfolio *Consumer* includes all activities dealing with durables, non-durables, wholesale, retail, and some services (laundries, repair shops). This is extremely useful to understand the downside risk as the connection between consumption growth and excess returns becomes as stronger as possible. **Table.9** reports results for the test assets comparable with the LMW[13] original work as they also include this assets. Indeed, the sample period is the same as for the currency returns analyzed (January 1974 to March 2010).

**Table 9:** Estimation of linear pricing model: Industry Portfolios

The table reports prices of risk,  $\chi^2$  statistics testing for joint significance of pricing errors, root mean squared pricing errors (RMSPE), the number of observations T, cross sectional  $R^2$ 's and the definition of  $R^2$  used by LMW[13] for several  $\beta$ -pricing models. Test assets are five industry sorted portfolios. The market excess return is included as a test asset. The sample period is January 1974 to March 2010 for a total of 435 observations. Fama and MacBeth standard errors in parentheses. Restricted (R) models have no standard error for the constrained factor or standard  $R^2$  reported.

	R CAPM	R-DR CAPM	UR CAPM	UR-DR CAPM	UR CCAPM	UR-DR CCAPM
$\lambda$	0.389 (-)	0.389 (-)	0.426 (0.230)	0.429 (0.619)	0.283 (0.151)	0.180 (0.131)
$\lambda^-$		0.733 (0.583)		0.745 (0.586)		0.038 (0.035)
$\chi^2$	6.764	5.843	28.293	3.497	22.307	1.969
P-value	0.15	0.21	0.00	0.62	0.01	0.85
RMSPE	0.113	0.079	0.107	0.068	0.120	0.099
$R^2$	(-)	(-)	93.70%	97.42%	92.07%	94.62%
$R^2_{LMW}$	-229.14%	-59.93%	-146.17%	-0.68%	-209.74%	-110.16%
T	435	435	435	435	435	435

The estimation shows a positive and significant conditional price of risk for the CCAPM of 0.04. Even if restriction on the market factor for the CAPM case creates some difficulties in estimating the market excess return, the assumption does not seem to create major concerns. The hypothesis

<sup>5</sup><http://mba.tuck.dartmouth.edu/pages/faculty/ken.french/datalibrary.html>

of jointly zero pricing errors cannot be rejected both for the restricted CAPM and the DR-CCAPM. Pricing errors are comparable across similar specifications, the improvement for the CAPM is around 25% while for the CCAPM is 16%. The high  $R^2$  suggests that this models are particularly suited for the industry portfolios.

## 6.2 Prediction

The out-of-the-sample analysis consists in comparing the predicted returns with the actual returns under different scenarios. Firstly, a period of normal economic activity is used as benchmark. In particular, 2019 is assumed to be a year of such characteristics due to the lack of events to justify a change in the performance of the model. The periods of distress used are the Covid19 crisis and the Sub-prime crisis. To avoid confounding factors, the attention is focused on the month of March and April 2020 and March and April 2008. Indeed, in the former periods a vast majority of countries were facing the spread of the virus and consequent lockdown. **Table.10** reports the change in personal consumption in the selected periods. Clearly, the crisis have a different story behind to explain such a different behavior for the consumption growth rate. Indeed, mainly driven by the services component, the Sub-prime crisis faced a slightly decrease of consumption while, the recent Covid19 crisis has a dramatic fall in this important measure.

**Table 10:** Consumption and crisis

The table reports personal consumption growth rate for different time periods. Consumption is defined as the sum of non durables and services expenditure. The crisis are restricted to the months of March and April. The sample period is January 1974 to March 2010 for a total of 435 observations.

	Normal times	Sub-prime crisis	Covid crisis	Sample mean
Consumption growth	0.69%	0.44%	-9.81%	0.47%

**Fig.10** investigates the performance of the model in these profoundly different periods. As discussed before, the impact of the downside risk is greater for the CAPM. However, from this figure we can see first evidence that the conditional risk plays a different role depending on the distressing situation. In normal times, both CAPM and CCAPM tend to over-predict the returns when conditional risk is included. This is case both for the average returns of these different portfolios that for consumer portfolio. During the Covid19 crisis, returns fell substantially and no model is able to match this patter given the still present over-prediction. The performance changes completely when we restrict the attention to the consumer portfolios given that the return is now higher than

in normal times. But importantly, this increase in performance seems not to be shared by other crisis, in particular the financial crisis of 2008, the so called Sub-prime crisis. In 2008, conditional risk does not improve the performance when we look at the average return of the industry portfolios or the consumer portfolio. In the two cases, the excess return is even lower than in normal times and conditional risk does not capture at all this feature. The main intuition derives from the origin of the two crisis. The Covid crisis derives from a general social lockdown, the Sub-prime crisis has a financial origin and, at least in the short period, has not impacted the consumption behavior of people. Further research is required to understand why markets have behaved so differently in these two situations. However, the results want to deliver a message regarding the sign of the effects more than their magnitude. Indeed, the models returns for 2020 are higher respect to the actual one. This could be evidence for multi-factor models rather than standard ones even if consumption factor has not to be forgotten when dealing with crisis having such a deep impact on personal expenditure.

## 7 Robustness checks

### 7.1 Downside definition

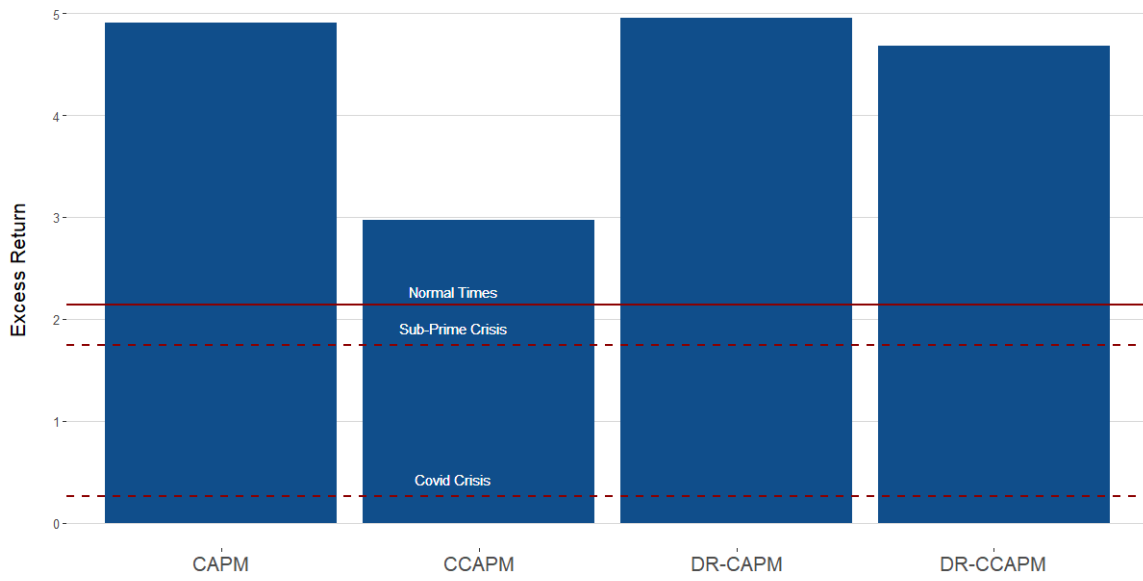
The whole analysis builds up on the exogenous choice regarding the downside sample. Using all the observations one standard deviation below the factor sample mean, a compromise between enough variability and risk identification seems to be achieved as discussed by LMW[13]. However, the assumption is a key feature and estimate the econometric specification under different specifications is clearly a required step for the validity of the results. Firstly, one could argue that a lower threshold is required to select periods of riskiness with the expected increase in excess returns. Unfortunately, the threshold cannot be reduced any further as the sample period is not long enough to have a meaningful sub-sample. On the other hand, an higher threshold can deliver new insights given the higher richness of data achievable.

**Table.11** reports the main results for the whole cross-section. The threshold is changed to encompass all periods such that the factor is half standard deviation under the sample mean

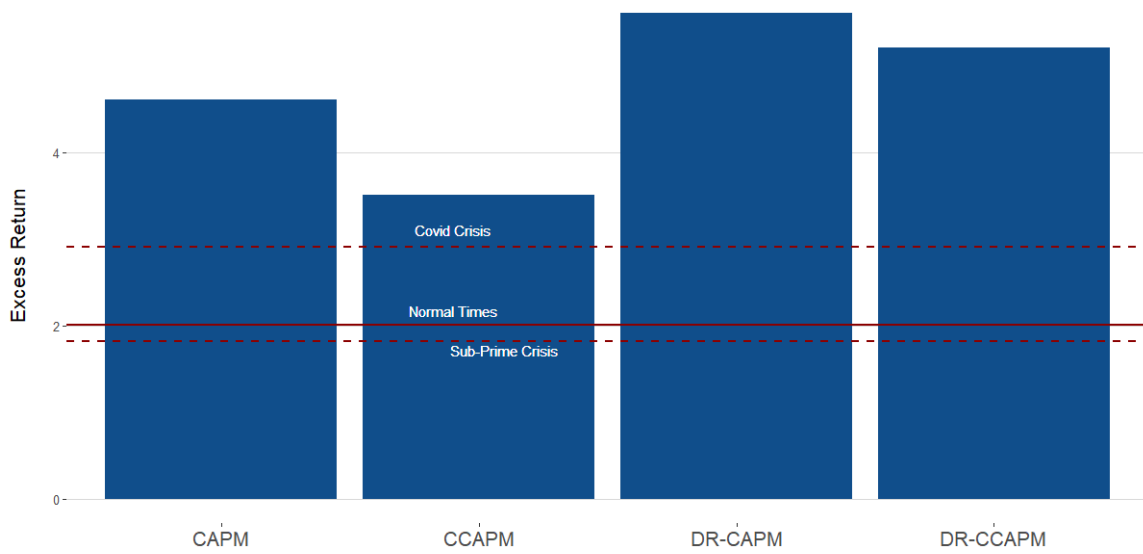
$$\delta^H = \bar{f}_a - \frac{\sigma_a}{2}$$



(a) Excess return average industry portfolio



(b) Excess return consumer industry



**Figure 10:** Prediction for industry portfolios

Outlined are the predicted and actual returns for a equally-weighted portfolio of FF-industry sorted returns (a) and for FF-consumer industry return (b). Horizontal lines in red represents actual returns for 2019 (normal times), March-April 2020 (Covid19 crisis), and March-April 2008 (Sub-prime crisis). The sample period is January 1974 to March 2010 for a total of 435 observations.

**Table 11:** Higher downside threshold

The table reports prices of risk,  $\chi^2$  statistics testing for joint significance of pricing errors, root mean squared pricing errors (RMSPE), the number of observations T, cross sectional  $R^2$ 's and the definition of  $R^2$  used by LMW[13] for several  $\beta$ -pricing models. Test assets are six monthly re-sampled currency portfolios based on the interest rate differential with the US, six Fama and French portfolios sorted on book-to-market and size, and five commodity portfolios monthly re-sampled based on the basis. The market excess return is included as a test asset. The sample period is January 1974 to December 2008 for a total of 420 observations. Fama and MacBeth standard errors in parentheses. Restricted (R) models have no standard error for the constrained factor or standard  $R^2$  reported.

	R CAPM	R-DR CAPM	UR CAPM	UR-DR CAPM	UR CCAPM	UR-DR CCAPM
$\lambda$	0.324	0.324	0.472	0.320	0.221	0.224
	(-)	(-)	0.237	0.773	0.090	0.124
$\lambda^-$		2.601		2.611		-0.002
		(0.707)		(0.724)		(0.054)
$\chi^2$	128.266	64.869	1,359.862	216.246	1,170.529	181.707
P-value	0.00	0.00	0.00	0.00	0.00	0.00
RMSPE	0.311	0.172	0.296	0.172	0.257	0.257
$R^2$	(-)	(-)	50.71%	83.43%	62.81%	62.82%
$R^2_{LMW}$	-17.38%	64.19%	-0.61%	66.19%	24.10%	24.10%
T	420	420	420	420	420	420

The new criterion allows to have 113 and 121 observations in the sub-sample for the market and consumption factors respectively, a more than doubled sample size for both. The estimation shows that results are unchanged as the unconditional price of risk  $\lambda$  is positive and significant across all models and of a similar magnitude to the results of **Table.8**, while the conditional price of risk  $\lambda^-$  is positive and significant for the market factor but not for the consumption factor. Again, this evidence suggests the failure of the consumption-CAPM to price the cross-section of test assets and therefore, to identify a general priced category of risk.

## 7.2 Predictability of consumption growth

A general and widespread assumption in the consumption based asset pricing model regards the i.i.d structure of the consumption growth time series (Cochrane 2009[5]). The intuition behind this assumption is that any predictability in the consumption growth would be anticipated by the investors and therefore would not carry new information for the prediction of assets return. Firstly, test the presence of first-order auto-correlation helps to enforce the main assumption. **Table.12** reports the results of the Ljung-Box test where the null hypothesis is the absence of auto-correlation. Therefore, an higher p-value enforce the identifying assumption regarding consumption growth. Reported for the market factor are similarly reported. **Appendix A** reports other descriptive statistics regarding the time series property of the factors. **Fig. A.1** depicts the density against the

normal distribution as evidence of the i.i.d property.

**Table 12:** Ljung-Box test

The table reports test statistics and p-value for a ljung-Box test with a determined degree of freedom. The test is implemented for the time-series of the personal consumption growth, the time-series for the market excess return defined as the CRSP-US equity return, and the residuals of a fitted ARMA(2,1) to the personal consumption growth. Consumption is defined as the sum of non-durables and services. The sample period is January 1974 to December 2008 for a total of 420 observation.

	Degree of Freedom	$\chi^2$ -test statistic	p-value
Consumption growth	1	1.81	0.18
Market excess return	1	3.80	0.05
Fitted residuals	20	22.57	0.31

To validate the results, a fitted model is extrapolated from the data using the classical Bayesian information criterion (see Schwarz 1978[18]). The procedure delivers an ARMA(2,1) model displayed in red in **Fig.A.2**. Residuals from this fitted model are used to test again the econometric model and validate the results. As expected, the refinement does not change the results as shown in **Table.13**. The last line of **Table. 12** shows that auto-correlation is not present even for higher orders for the used residuals.

**Table 13:** Fitted consumption and cross-section estimation

The table reports prices of risk,  $\chi^2$  statistics testing for joint significance of pricing errors, root mean squared pricing errors (RMSPE), the number of observations T, cross sectional  $R^2$ 's and the definition of  $R^2$  used by LMW[13] for several  $\beta$ -pricing models. Test assets are six monthly re-sampled currency portfolios based on the interest rate differential with the US, six Fama and French portfolios sorted on book-to-market and size, and five commodity portfolios monthly re-sampled based on the basis. The market excess return is included as a test asset. The sample period is January 1974 to December 2008 for a total of 420 observations. Fama and MacBeth standard errors in parentheses. Restricted (R) models have no standard error for the constrained factor or standard  $R^2$  reported.

	R CAPM	R-DR CAPM	UR CAPM	UR-DR CAPM	UR CCAPM	UR-DR CCAPM
$\lambda$	0.324 (-)	0.324 (-)	0.472 (0.237)	0.287 (0.491)	0.002 (0.001)	0.001 (0.001)
$\lambda^-$		1.400 (0.383)	0	1.449 (0.408)		0.0003 (0.0003)
$\chi^2$	128.266	64.479	1,359.862	219.514	1,181.901	155.144
P-value	0.00	0.00	0.00	0.00	0.00	0.00
RMSPE	0.311	0.148	0.296	0.146	0.260	0.257
$R^2$	(-)	(-)	50.71%	88.00%	62.04%	62.79%
$R^2_{LMW}$	-17.38%	73.52%	-0.61%	75.51%	22.52%	24.04%
T	420	420	420	420	420	420

## 8 Conclusion

The economic literature has always stressed how reconciling micro-founded models with empirical evidence is at the core of the current research (Cochrane 2011[6]). However, the field is still expanding and research is ongoing. Using the methodology constructed by LMW[13], this article analyzes the impact of conditional risk on the classical consumption-CAPM of Lucas (1978)[14] and Breeden (1979)[2]. Indeed, the downside risk is strictly connected to the high marginal utility of investors in distressed periods. The asymmetry in covariance in good and bad times is a powerful tool to construct an asset pricing model that captures relevant differences in risk.

Results depict a clear message. The conditional risk has a positive and significant impact on the performance of the classical linear models (CAPM and CCAPM) but, the improvement is greater for the market factor case when single asset classes are analyzed. In particular, against an average improvement of 40% for the CAPM, the CCAPM presents a smaller gain of a one fourth magnitude. Moreover, the striking difference emerges when the downside risk model for the consumption factor is tested against the cross-section of test assets. Indeed, while the CAPM is able to price the cross-section with the inclusion of the conditional risk, this is not the case for the consumption based model. Further research is still required as highlighted by the behavior of the selected models under different sample periods. In fact, as the conditional risk seems to generally over-predict returns in distressed times represented by the 2008 Sub-prime crisis, focusing on consumer industry shows that the Covid19 crisis seems to reduce the gap when the consumption based model with the inclusion of conditional risk is considered.

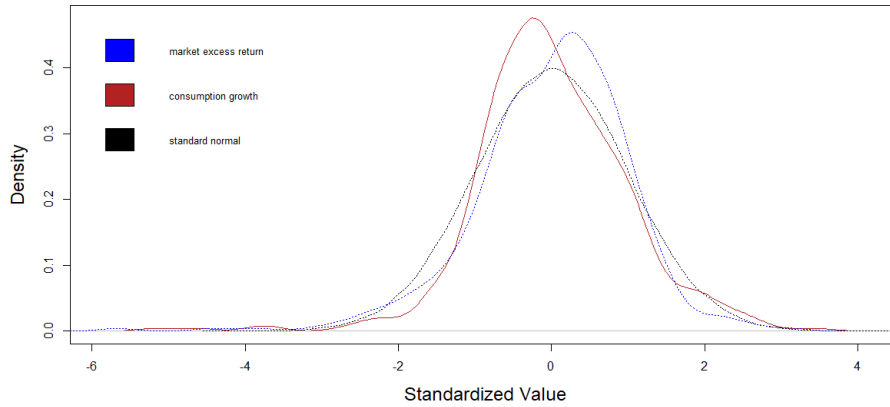
To conclude this discussion a last comment is required. The econometric framework specified delivers to the researcher an important level of flexibility given the exogenous parametrization of the downside threshold and allows to gain some insights in the asset pricing literature having still a preference based framework at its core. However, an attempt to internalize in the model the downside periods threshold could be pivotal for a correct understanding of the mechanism behind the investors investment decisions, a challenge that does not age despite is long tradition and that continues to inspire economists in their efforts.

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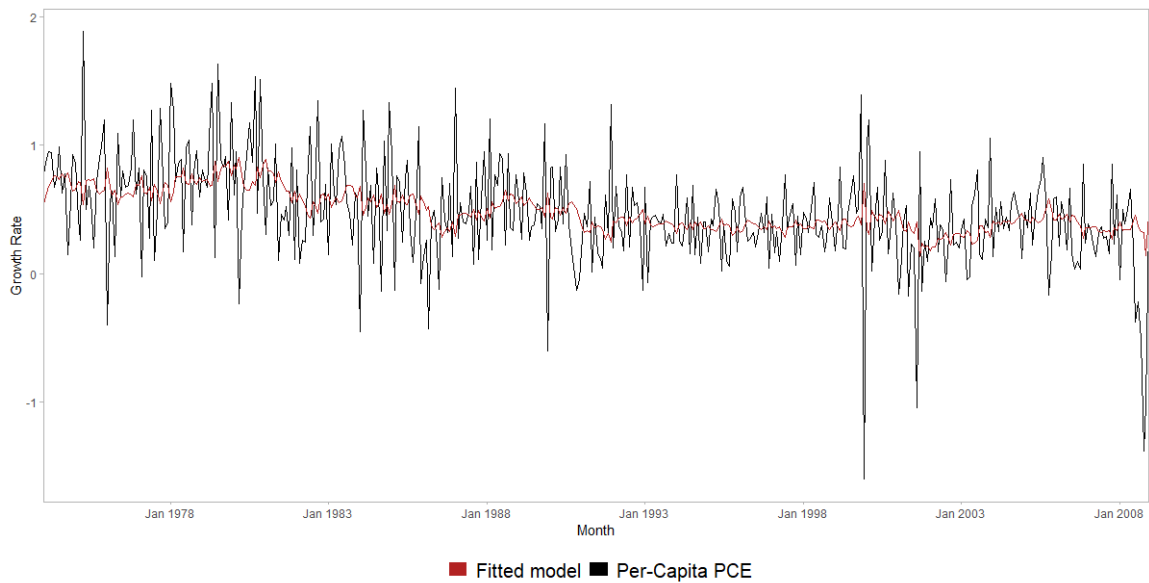
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## Appendix A



**Figure A.1:** Risk Factors Normality

Outlined are the density plot for standardized market excess return, per-capita consumption growth and a standard normal. The market return is the CRSP-US equity index, consumption is defined as the sum of non-durables and services. The sample period is January 1974 to March 2010 for a total of 435 observations



**Figure A.2:** Fitted ARMA(2,1)

Outlined are personal consumption growth and fitted ARMA(2,1) time series. Consumption is defined as the sum of non-durables and services. The sample period is January 1974 to March 2010 for a total of 435 observations

## Appendix B

**Table B.1:** PCA Loadings

The table reports the first two components' [PC1-PC2] loadings of a principal component analysis for each test asset. The analysis is based on six monthly re-sampled currency portfolios based on the interest rate differential with the US, six Fama and French portfolios sorted on book-to-market and size, and five commodity portfolios monthly re-sampled based on the basis. The sample period is January 1974 to March 2010 for a total of 435 observations.

	Cur1	Cur2	Cur3	Cur4	Cur5	Cur6
PC1	0.154	0.186	0.164	0.198	0.199	0.169
PC2	-0.373	-0.371	-0.385	-0.359	-0.337	-0.214

	FF1	FF2	FF3	FF4	FF5	FF6
PC1	0.344	0.357	0.350	0.336	0.354	0.339
PC2	0.204	0.221	0.219	0.185	0.186	0.199

	Com1	Com2	Com3	Com4	Com5
PC1	0.100	0.133	0.143	0.151	0.122
PC2	-0.096	-0.079	-0.107	-0.098	-0.060





# Conditional Risk Premia in The Consumption-CAPM

Summary

Daniel Mele

## Introduction

In this paper, the results obtained by Lettau, Maggiori, and Weber (2014) in their seminal paper, *Conditional Risk Premia in the Currency Markets and Other Asset Classes*, are extended to the classical consumption capital asset pricing model. The quantity of risk estimated is higher conditional on low states of the world and the difference with the unconditional beta is able to capture an important dimension of risk. Indeed, including the downside risk increases the empirical performance of the model and reduce the pricing errors for currency, commodity, and equity portfolios. However, only the market factor is able to price the whole cross-section of returns.

In particular, the classical capital asset pricing model is based on the covariance between asset and market returns as the investor does not want to see the market crushing together with the particular asset. However, traditional risk factors as the market and consumption factors have been criticized recurrently in the asset pricing literature. Low predictive power and inability to estimate different assets classes are major drawbacks highlighted during several decades. Despite this, the research to reconcile the discount factors with assets return is still fervid and ongoing. The aim and importance of this agenda can be summarized with the words of Cochrane (2011) in his speech at the American Finance Association: "What is the factor structure of time-varying expected returns? Expected returns vary overtime. How correlated is such variation across assets and asset classes? How can we best express that correlation as factor structure?... This empirical project has just begun,... but these are the vital questions."

Building on Ang, Chen and Xing (2006), Lettau, Maggiori and Weber (2014), hereafter LMW, showed that the conditional risk, the risk to be riskier in bad times, is able to reconcile the market factor with several asset classes and to price a cross-section of asset returns, thereby improving upon

the existing asset specific models which have failed to price it accurately. Conditional risk concerns the downside periods that the investors face. The covariance with the chosen factor captures an important dimension of risk but, the asymmetry in normal and bad times can play a key role in the determination of the excess returns required by the market. The intuition is straightforward and with a long tradition in the literature (Markowitz 1959). Assets that co-move in bad times are riskier given the high marginal utility of substitution present in downside periods. This generates an automatic question regarding the behavior of the consumption factor with the addition of conditional risk given the close connection between consumption growth and linear pricing models in the economic literature.

The aim of this article is to replicate the empirical framework developed by LMW to test the ability of downside risk to reconcile the consumption factor with asset returns. The standard consumption capital asset pricing model of Lucas (1978) and Breeden (1979) is estimated with an additional factor to account for conditional risk. The estimation is carried with the LMW methodology both in the estimation of the quantities and prices of risk and in the definition of the downside periods. In particular, the downside is identified in any period for which the factor is one standard deviation below its sample mean. This assumption is robust to several checks and allows to balance the need for variability and real risk that requires an high and low threshold respectively.

In order to test the model three main asset classes are considered. Firstly, a cross-section of currencies returns is considered to have comparable results to the original work of LMW where this asset was particularly sensitive to the inclusion of downside periods due to the co-movements of the carry trade strategy with the market returns. Next, a broadly used measure of equity returns represented by the six Fama-French portfolios sorted on book-to-value and size is tested to have results comparable to different models. Lastly, estimation is carried for commodity returns given that also the so called basis trade has been proved to be sensitive to the conditional risk, Yang (2013). Furthermore, the consumption variable is constructed to be closer as possible to the micro-founded framework and is defined as the personal expenditure for non-durables and services. Standard assumption of i.i.d consumption growth time series is tested for robustness.

Results show a picture quite uniform. Conditional risk is unable to replicate the increase in performance of the capital asset pricing model (CAPM). In particular, against an average 40% decrease in pricing error for CAPM, the consumption-CAPM delivers a 10% decrease. However, minor heterogeneity across different asset classes and individual results are reported. The main conclusion regards the failure of the conditional risk to price the whole cross-section of test assets

differently from the LMW contribution. Indeed, while a positive and significant conditional price of risk (1.4) is present for the CAPM, the Consumption-CAPM delivers a non significant and close to zero estimate for it. The results are robust to various checks and, to have a more transparent comparison, standard results for the CAPM containing the no-arbitrage condition for market return are reported together with unrestricted estimation due to the absence of a restricted value for the unconditional price of risk for the Consumption-CAPM

To further investigate the performance of the model an out-of-the sample analysis is conducted. In particular, predicted Fama-French 5 industry portfolios' returns are compared against actual returns under different scenario including the recent Covid19 crisis. The results suggest that the conditional risk improvement for the performance of the standard linear pricing models is heterogeneous depending on the nature of the crisis.

## Econometric framework

The simultaneous presence of unconditional and downside risk derives from the intuition that assets whose returns covary positively with risk factors are riskier but, a stronger covariance conditional on downside periods identifies an important difference in this riskiness. Indeed, the idea of downside risk is widespread and recurrent in the asset pricing literature. Classical examples using market return as risk factor are the concept of "semi-variance" by Markowitz (1959) or Ang, Chen and Xing (2006). Regarding consumption based models, starting from the seminal works of Lucas (1978) and Breeden (1979) on the CCAPM, the idea of conditional risk-premia is even more pervasive as the standard assumptions on utility function deliver an higher marginal utility of intertemporal substitution when consumption is low. Examples of models incorporating this feature are Cochrane (1996) and Lettau and Ludvigson (2001). Finally, contributions in the behavioral economics literature as Kahneman and Tversky's (1979) have highlighted how loss aversion preferences are important in modeling investment decision.

The analysis is carried out through the econometric framework suggested by LMW. The downside-risk factor pricing model with risk factor  $f_a$  specifies for  $N$  expected returns the following relation

$$E(r_i) = \beta_{i,a}\lambda_a + (\beta_{i,a}^- - \beta_{i,a})\lambda_a^-, \quad i = 1, \dots, N \quad (1)$$

$$\beta_{i,a}^- = \frac{Cov(r_i, f_a)}{Var(r_a)}$$

$$\beta_{i,a}^- = \frac{Cov(r_i, f_a | f_a < \delta)}{Var(r_a | f_a < \delta)}$$

$a$  = market excess return (m), consumption growth (c)

In particular,  $r_i$  is the log excess return of asset  $i$  over the risk-free rate,  $\beta_{i,a}$  and  $\beta_{i,a}^-$  are the unconditional and downside beta depending on  $\delta$ , the exogenous threshold defining the "downside" period,  $\lambda_a$  and  $\lambda_a^-$  are the unconditional and conditional price of risk. In this context,  $f_m = r_m$  is the market log excess return identifying the capital asset pricing model (CAPM) and the downside-risk capital asset pricing model (DR-CAPM) while,  $f_c = \Delta_c$  is the consumption growth identifying consumption-CAPM (CCAPM) and downside-risk consumption-CAPM (DR-CCAPM).

The model shrinks to the correspondent classical one-factor model if the covariance is symmetric in good and bad periods i.e.  $\beta_{i,a} = \beta_{i,a}^-$ , or the conditional market risk is zero, i.e.  $\lambda_a^- = 0$ . LMW impose the restriction that the market return is exactly priced given standard assumption of no-arbitrage on the market. However, the comparison between CCAPM and CAPM behaviors including the downside risk is more transparent if we check that result for CAPM are robust relaxing the no-arbitrage condition because in the case of CCAPM the unconditional price of risk does not have a predetermined restricted version. Therefore, during the analysis, restricted (R) and unrestricted (UR) models are reported. Following Cochrane (2009), the price of risk for the restricted specifications of the CAPM is simply the expected market excess return given that the market is always perfectly correlated with itself. When the risk factor does not report a standard error in the estimation it means that it's not estimated but restricted.

$$\lambda_m = \mathbb{E}^T[r_m]$$

The model does not allow to have time-varying coefficients but incorporates the conditional risk with a multiple factor specification. Even if this restriction can undermine the performance of the model, the results are conservative because in short sample periods, contemporaneous presence of multiple factors and time-varying coefficients leads to few observations available in the downstate periods and low efficiency.

## Modified Two-step Fama-MacBeth Regression

The estimation of the econometric model is implemented with a modified version of the standard Fama and MacBeth (1973) procedure. Given  $N$  time-series of assets returns and a time-series for market return and consumption growth, in the first stage  $N \times 2$  time-series regressions deliver a  $\beta$  and a  $\beta^-$  for each asset (portfolio, single stocks, derivatives etc...),

$$r_{it} = a_i + \beta_i f_t + \epsilon_{it}, \quad \forall t \in T \quad (2)$$

$$r_{it} = a_i^- + \beta_i^- f_t + \epsilon_{it}^-, \quad \forall t : f_t \leq \delta \quad (3)$$

where  $f_t$  represents the factor used, market log excess return for the CAPM and consumption growth for the CCAPM. Specifically, this stage extend the classical approach estimating the time series regression only for the observations where the contemporaneous factor is below the defined threshold identifying the downside.

The second stage is based on a single cross-section regression with  $N$  observations

$$\mathbb{E}[r_i] = \hat{\beta}_{i,a} \lambda_a + (\hat{\beta}_{i,a}^- - \hat{\beta}_{i,a}) \lambda_a^- + \alpha_i \quad (4)$$

The regression takes as regressors the estimated quantity of risk  $\beta, \beta^-$  for each asset and find the price of risk  $\lambda^-$  and  $\lambda$  when the latter is not restricted in the CAPM case. However, these estimates do not take into account the possible correlation in the panel. Regarding auto-correlation, the assumption that asset returns time series are not highly correlated is not a major source of concern as the literature has proved (see Cochrane 2009, chapter 12). Most harmful is the assumption about cross-sectional correlation in the panel. To avoid low estimates of the standard errors of our estimated prices of risk, the standard Fama-MacBeth (1973) correction is implemented. In particular, the second-step cross-sectional regression is estimated at each sample period. Firstly, the estimated prices of risk  $\lambda, \lambda^-$  are computed as the average of the  $T$  cross-sectional regressions estimates.

$$\hat{\lambda} = \frac{1}{T} \sum_{t=1}^T \hat{\lambda}_t, \quad \hat{\lambda}^- = \frac{1}{T} \sum_{t=1}^T \hat{\lambda}_t^-$$

Next, the standard deviation of these estimates is used to generate the sampling errors. The intuition is to use the variation over time of our estimated  $\lambda$ s to deduce their possible variation across samples.

Formally, the sampling errors become

$$\sigma(\hat{\lambda}) = \sqrt{\frac{1}{T^2} \sum_{t=1}^T (\hat{\lambda}_t - \hat{\lambda})^2}, \quad \sigma(\hat{\lambda}^-) = \sqrt{\frac{1}{T^2} \sum_{t=1}^T (\hat{\lambda}_t^- - \hat{\lambda}^-)^2}$$

which coincide, for  $T$  sufficiently big, directly with the standard errors of the means  $\hat{\lambda}$  and  $\hat{\lambda}^-$ . Lastly, in these steps we cannot internalize the fact that also the quantities of risk are estimated given that the standard Shanken (1992) correction is not feasible due to a double time-series regression in the first stage. The specification is completed by the threshold  $\delta$  definition. Two main aspects have to be considered. First, the threshold has to realistically give rise to economic concerns, i.e. a sufficient low threshold is required. However, a minimum level of variability in the data is required to have a sufficiently large sample, i.e. a sufficiently high threshold is required. Defining the downstate as a period in which the risk factor is at least one standard deviation under its sample mean, is a middle ground to accommodate both requirements (LMW).

$$\delta = \bar{f}_a - \sigma_a \tag{5}$$

In the full sample, we have 44 and 55 periods of downstate out of 435 total periods for consumption growth and market return respectively. The results are robust to a different measure of  $\delta$  as shown in the article. In particular, all the observations below an half standard deviation from the mean are considered downside periods in this robustness check.

The performance of the downside risk pricing model is intrinsically related to the evidence that some cross-section strategies are more highly correlated with the risk factor chosen whenever the riskiness is higher. Similarly to this work, Dobrynskaya (2014) stressed the state dependent behavior of the carry trade strategy in its co-movement with the market return. However, systematic evidence across several assets' classes is scarce and LMW are among the first to explore this idea in a longer time horizon. Therefore, the contribution given by the response that the CCAPM delivers considering downside risk is helpful and constructive to find new patterns to reconcile micro-founded models and empirical evidence. Moreover, ad hoc models that perform well with particular assets are useful in prediction but interpretation and external validity of the results is difficult. A common framework based on utility maximization allows to explain what is happening.

## Data

The dataset for this article is retrieved from multiple public available data. The monthly U.S. consumption data is obtained from the 'National Income and Product Accounts of the United States' (NIPA tables), the population level from the 'Current Population Survey', both collected by the U.S. Bureau of Economic Analysis and downloaded through the FRED, Federal Reserve Bank of St. Louis portal. The monthly excess returns for currencies, equity, and commodities are obtained from the journal website where LMW uploaded a replicating dataset. The sample period starts in January 1974 and ends in March 2010 for a total of 435 observations with the exception of the commodity returns ending in December 2008 (420 observations).

Consumption is defined as the sum of non-durable and services (PCEND<sup>1</sup>, PCES<sup>2</sup>) reducing the measurement problem between expenditures and actual consumption, as remarked by Hall (1978). Both time series are released at the aggregate U.S. level in billions of dollars, seasonally adjusted annual rate. Services account for about 70% of the constructed measure of consumption. Population used to calculate the per capita numbers is the civilian non-institutional population (CNP16OV<sup>3</sup>) reported in thousands and defined as "a person 16 years of age and older residing in the 50 states and the District of Columbia, who are not inmates of institutions (e.g., penal and mental facilities, homes for the aged), and who are not on active duty in the Armed Forces". Throughout the analysis consumption is interpreted with the beginning-of-period convention following Engsted and Moller (2015) that remarks the striking difference between beginning and end of period conventions' for the performance of CAPM. Basically, the consumption reported on national account for a particular month is interpreted as the flow occurred the period before.

The market return is the value-weighted Center for Research in Security Prices (CRSP) US equity market log excess return. The use of this broad definition of market is common in the literature and conservative in avoiding automatic increase in the correlation with the non-equity test assets and the market risk factor.

Equity returns are based on the six Fama and French portfolios sorted on size and book-to-market publicly available on Kenneth French Website<sup>4</sup>. The currencies returns covering 53 countries

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<sup>1</sup>U.S. Bureau of Economic Analysis, Personal Consumption Expenditures: Nondurable Goods [PCEND], retrieved from FRED, Federal Reserve Bank of St. Louis; <https://fred.stlouisfed.org/series/PCEND>

<sup>2</sup>U.S. Bureau of Economic Analysis, Personal Consumption Expenditures: Services [PCES], retrieved from FRED, Federal Reserve Bank of St. Louis; <https://fred.stlouisfed.org/series/PCES>

<sup>3</sup>U.S. Bureau of Labor Statistics, Population Level [CNP16OV], retrieved from FRED, Federal Reserve Bank of St. Louis; <https://fred.stlouisfed.org/series/CNP16OV>

<sup>4</sup><http://mba.tuck.dartmouth.edu/pages/faculty/ken.french/datalibrary.html>



are sorted in six portfolios based on their interest rate following Lustig and Verdelhan(2007) and excluding high inflation countries (annualized monthly inflation 10% higher than U.S. annualized monthly inflation in the same month). The returns are calculated by LMW adding the interest rate differential and the rate of exchange rate depreciation with the US dollar

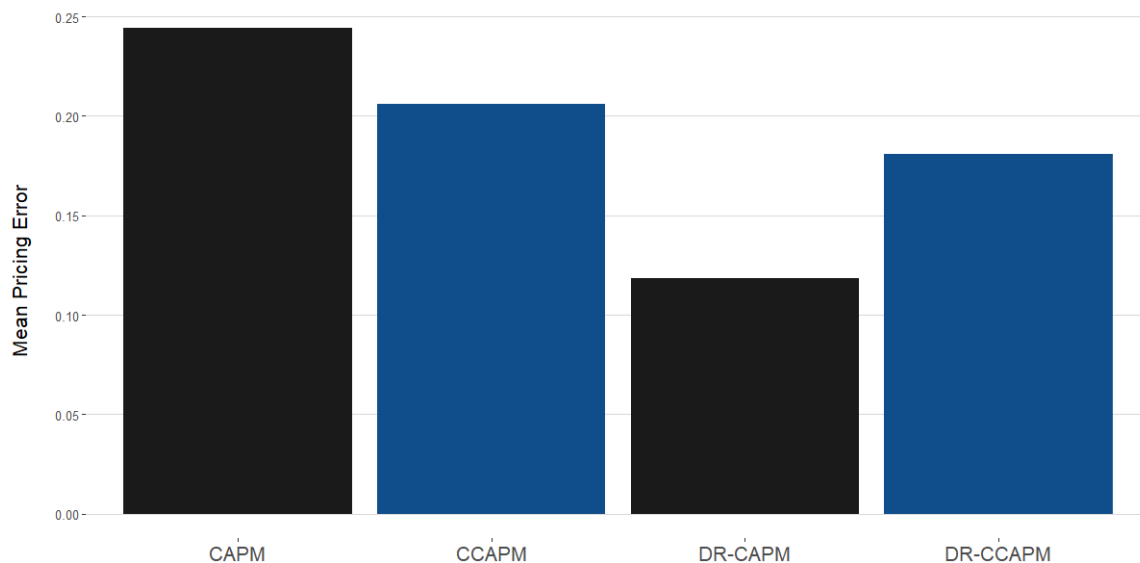
$$r_{t+1} = i_t - i_t^{us} - \Delta s_{t+1}$$

This sorting based on interest rate differential generates an increasing cross-section of portfolios' returns confirming the standard strategy behind the carry trade, long in high differential currency and short in low differential currency yields positive excess returns. Lastly, the cross-section of commodities is based on five futures portfolios sorted by the commodity basis by Yang (2013). The basis of a commodity is the difference between the futures price and the spot price of that commodity. Similarly, a basis trade strategy long in low basis and short in high basis currencies has shown to deliver positive excess returns. This sorting generates a decreasing cross-section of portfolios returns as discussed.

The focus on equity, currencies and commodities is driven by their central role in the LMW work and therefore, they are used to have a more transparent comparison of the different  $\beta$ -pricing models.

## 1 Empirical Results

The main finding in the analysis developed is the positive but smaller impact of the downside risk for the consumption-CAPM respect to the market counterpart represented by the classical CAPM. The next summarizes this result plotting average improvements between the two models. Specifically, the mean pricing error (RMSPE) is the average error across the three test assets used. While the CAPM has a reduction of this measure around the 40%, the DR-CCAPM slightly decreases the error of the CCAPM only by 10%. However, this difference varies significantly across the test assets. Therefore, specific results for currencies, Fama and French portfolios and commodities are reported in the main text.



### Average Improvements

Outlined are the average improvements for two  $\beta$ -pricing model with an additional downside risk specification for both. The performance is based on the root squared pricing error (RMSPE) that is averaged out across equity, currency and commodities portfolios. The sample period of these test assets is January 1974 to March 2010 for a total of 435 observations for the equity and currency assets and January 1974 to December 2008 for the commodity assets for a total of 420 observations.

## Conclusion

The economic literature has always stressed how reconciling micro-founded models with empirical evidence is at the core of the current research (Cochrane 2011). However, the field is still expanding and research is ongoing. Using the methodology constructed by LMW, this article analyzes the impact of conditional risk on the classical consumption-CAPM of Lucas (1978) and Breeden (1979). Indeed, the downside risk is strictly connected to the high marginal utility of investors in distressed periods. The asymmetry in covariance in good and bad times is a powerful tool to construct an asset pricing model that captures relevant differences in risk.

Results depict a clear message. The conditional risk has a positive and significant impact on the performance of the classical linear models (CAPM and CCAPM) but, the improvement is greater for the market factor case when single asset classes are analyzed. In particular, against an average improvement of 40% for the CAPM, the CCAPM presents a smaller gain of a one fourth magnitude. Moreover, the striking difference emerges when the downside risk model for the consumption factor

is tested against the cross-section of test assets. Indeed, while the CAPM is able to price the cross-section with the inclusion of the conditional risk, this is not the case for the consumption based model. Further research is still required as highlighted by the behavior of the selected models under different sample periods. In fact, as the conditional risk seems to generally over-predict returns in distressed times represented by the 2008 Sub-prime crisis, focusing on consumer industry shows that the Covid19 crisis seems to reduce the gap when the consumption based model with the inclusion of conditional risk is considered.

To conclude this discussion a last comment is required. The econometric framework specified delivers to the researcher an important level of flexibility given the exogenous parametrization of the downside threshold and allows to gain some insights in the asset pricing literature having still a preference based framework at its core. However, an attempt to internalize in the model the downside periods threshold could be pivotal for a correct understanding of the mechanism behind the investors investment decisions, a challenge that does not age despite its long tradition and that continues to inspire economists in their efforts.